Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public.

► Go to www.irs.gov/Form990 for instructions and the latest information. ax year beginning SEP 1, 2017 and ending AUG 31,

Open to Public Inspection

| | ו טו נוופ | 2017 Calendar year, or tax year beginning DDI I, 2017 and | ending 1 | <u>100 51, 2010</u> | |
|--------------------------------|------------------------------|---|---------------|------------------------------|-------------------------------|
| В | Check if applicable | SURUPTIMIST INTERNATIONAL | | D Employer identifi | cation number |
| | Addres | OF THE AMERICAS, INC. | |] | |
| | Name change | Doing business as | | 23-2 | 154856 |
| F | Initial return Final return/ | Number and street (or P.O. box if mail is not delivered to street address) 1709 SPRUCE STREET | Room/suite | | r 893–9000 |
| | termin- ated | City or town, state or province, country, and ZIP or foreign postal code | | G Gross receipts \$ | 11,762,816. |
| | Ameno | | | H(a) Is this a group re | |
| | Applic | IF Name and address of principal officer: LLLLLADEIII III . LUCAS | | for subordinates | |
| | pendir | SAME AS C ABOVE | | H(b) Are all subordinates in | |
| | | empt status: $X = 501(c)(3) = 501(c)(0)$ (insert no.) $4947(a)(1)$ | or 527 | _ | list. (see instructions) |
| | | e: ▶ WWW.SOROPTIMIST.ORG | | H(c) Group exemptio | n number ▶ 3899 |
| | | organization: X Corporation Trust Association Other ► | L Year | of formation: 1980 N | 🖊 State of legal domicile: PA |
| P | | Summary | | | |
| 9 | 1 | Briefly describe the organization's mission or most significant activities: ${	t GLOB}$ | AL VOI | JUNTEER ORGA | NIZATION |
| Governance | . | ECONOMICALLY EMPOWERING WOMEN & GIRLS WH | | | - |
| ern | 2 | Check this box $lacktriangle$ if the organization discontinued its operations or dispo | sed of more | e than 25% of its net as | |
| Š | 3 | Number of voting members of the governing body (Part VI, line 1a) | | 3 | 14 |
| <u>«</u> | " | Number of independent voting members of the governing body (Part VI, line 1b) | | | 14 |
| ies | 1 | Total number of individuals employed in calendar year 2017 (Part V, line 2a) | | | 38 |
| Activities & | | Total number of volunteers (estimate if necessary) | | 6 | 308 |
| Act | | Total unrelated business revenue from Part VIII, column (C), line 12 | | | 0. |
| | b | Net unrelated business taxable income from Form 990-T, line 34 | | • | 0. |
| | | | - | Prior Year 1,885,660. | Current Year 2,378,423. |
| ne | 8 | Contributions and grants (Part VIII, line 1h) | | 2,415,845. | 4,285,079. |
| Revenue | 9 | Program service revenue (Part VIII, line 2g) | | 541,286. | -14,284. |
| Re | 10 | Investment income (Part VIII, column (A), lines 3, 4, and 7d) | | 124,411. | 213,857. |
| | 1 | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | | 4,967,202. | 6,863,075. |
| | | Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) | | 616,500. | 656,500. |
| | | Grants and similar amounts paid (Part IX, column (A), lines 1-3) | | 010,500. | 0.50,500. |
| | 1 | Benefits paid to or for members (Part IX, column (A), line 4) | 1 | 2,735,259. | 2,964,264. |
| ses | 15 | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) Professional fundraising fees (Part IX, column (A), line 11e) | | 0. | 0. |
| Expenses | h | Total fundraising expenses (Part IX, column (D), line 25) 1,025,3 | 26. | <u>.</u> | 0. |
| $\overline{\mathbf{X}}$ | 17 | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) | | 1,914,010. | 3,683,987. |
| | | Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) | | 5,265,769. | |
| | | Revenue less expenses. Subtract line 18 from line 12 | | -298,567. | -441,676. |
| Or Ps | 3 3 | rievende less expenses, odbitate inte 10 from inte 12 | | eginning of Current Year | End of Year |
| Net Assets or Find Balances | 20 | Total assets (Part X, line 16) | | 13,659,277. | 14,291,581. |
| ASS | 21 | Total liabilities (Part X, line 26) | | 2,293,850. | 2,384,983. |
| Net | 22 | Net assets or fund balances. Subtract line 21 from line 20 | | 11,365,427. | 11,906,598. |
| P | art II | Signature Block | <u> </u> | | |
| Unc | der pena | ties of perjury, I declare that I have examined this return, including accompanying schedule | s and statem | ents, and to the best of m | y knowledge and belief, it is |
| true | e, correc | t, and complete. Declaration of preparer (other than officer) is based on all information of wi | hich preparei | r has any knowledge. | |
| | | The Search Steam | | 2/1/20 |)19 |
| Sig | ın | Signature of officer | | Date | _ |
| He | re | ELIZABETH M. LUCAS, EXECUTIVE DIRECTO | R & CE | EO | |
| | | Type or print name and title | | | |
| | | Print/Type preparer's name Preparer's signature | | Date Check Check if | PTIN |
| Pai | | CONNIE M. LIRA CONNIE M. LIRA | | 1/30/2019 if self-employ | P00481097 |
| | parer | Firm's name CLIFTONLARSONALLEN LLP | | Firm's EIN ▶ | 41-0746749 |
| Use | Only | | 00 | | F 640 0000 |
| | | PLYMOUTH MEETING, PA 19462 | | Phone no. 21 | 5-643-3900 |
| Ма | y the IF | RS discuss this return with the preparer shown above? (see instructions) | | | X Yes No |

Form 990 (2017) OF THE AMERICAS, INC. 23-2154856 Page 2 Part III Statement of Program Service Accomplishments X Check if Schedule O contains a response or note to any line in this Part III Briefly describe the organization's mission: SOROPTIMIST INTERNATIONAL OF THE AMERICAS, INC. IS A GLOBAL ORGANIZATION THAT SERVES WOMEN AND GIRLS WHO FACE OBSTACLES TO THEIR SUCCESS SUCH AS VIOLENCE, POVERTY OR TEEN PREGNANCY. FOUNDED IN 1921, OUR 30,000 MEMBERS IN 21 COUNTRIES AND TERRITORIES DELIVER OUR DREAM Did the organization undertake any significant program services during the year which were not listed on the Yes X No prior Form 990 or 990-EZ? If "Yes," describe these new services on Schedule O. Yes X No Did the organization cease conducting, or make significant changes in how it conducts, any program services? If "Yes," describe these changes on Schedule O. Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported. 4,449,671. 4,281,940. including grants of \$ 0 •) (Revenue \$ 4a) (Expenses \$ MEMBER SUPPORT: PROVIDE THE DEVELOPMENT, TRAINING, PROGRAMS, TOOLS, MATERIALS, AND SUPPORT IN SIX LANGUAGES ENABLING 30,000 MEMBERS IN 21 COUNTRIES AND TERRITORIES TO HELP WOMEN AND GIRLS THROUGH PROGRAMS LEADING TO SOCIAL AND ECONOMIC EMPOWERMENT. OUTCOMES INCLUDE INCREASING STANDARD OF LIVING, QUALITY OF LIFE; SENSE OF SELF-ESTEEM AND CONFIDENCE; AND OPPORTUNITIES TO ACHIEVE THEIR FULL POTENTIAL AND CONTINUE THE CYCLE OF GROWTH AND INDEPENDENCE FOR THEIR FAMILY AND THEIR COMMUNITY. 1,022,627. including grants of \$ 584,000.) (Revenue \$ 4b (Code:) (Expenses \$ THE SOROPTIMIST LIVE YOUR DREAM AWARDS: THE SOROPTIMIST LIVE YOUR DREAM EDUCATION AND TRAINING AWARDS FOR WOMEN, WHICH BEGAN IN 1972, IS ONE OF SOROPTIMIST'S CORNERSTONE PROGRAMS. THROUGH THE PROGRAM, CLUBS IN 21 COUNTRIES AND TERRITORIES ASSIST WOMEN WHO PROVIDE THE PRIMARY FINANCIAL SUPPORT FOR THEIR FAMILIES. LIVE YOUR DREAM AWARDS GIVE WOMEN THE RESOURCES THEY NEED TO IMPROVE THEIR EDUCATION, SKILLS AND EMPLOYMENT PROSPECTS. EACH YEAR, MORE THAN \$2.4 MILLION IS DISBURSED THROUGH CASH AWARDS. RECIPIENTS HAVE OVERCOME ENORMOUS OBSTACLES INCLUDING POVERTY, DOMESTIC VIOLENCE, AND TEEN PREGNANCY, AND USE THE AWARDS TO OFFSET ANY COSTS ASSOCIATED WITH THEIR EDUCATION, SUCH AS BOOKS, CHILDCARE AND TRANSPORTATION. ON AVERAGE: 86% OF WOMEN WHO HAVE COMPLETED THEIR EDUCATION REPORT AN INCREASED STANDARD OF LIVING; 259,386 • including grants of \$ 0 •) (Revenue \$ BE IT: CAREER SUPPORT FOR GIRLS, LAUNCHED IN 2014, SERVES AS SOROPTIMIST'S OTHER CORNERSTONE PROGRAM. THE GOAL OF THE PROGRAM IS TO PROVIDE EDUCATION AND ROLE MODELS TO EMPOWER GIRLS TO PURSUE THEIR CAREER GOALS AND REACH THEIR FULL POTENTIAL. IT PROVIDES GIRLS WITH ACCESS TO PROFESSIONAL ROLE MODELS, CAREER EDUCATION AND THE RESOURCES TO LIVE THEIR DREAMS. CLUBS WORK IN PARTNERSHIP WITH GIRLS WHO FACE OBSTACLES SUCH AS POVERTY OR TEEN PREGNANCY, IN SMALL GROUPS TO PROVIDE THEM WITH THE INFORMATION AND RESOURCES SUCH AS CAREER OPPORTUNITIES, SETTING AND ACHIEVING GOALS, OVERCOMING OBSTACLES TO SUCCESS AND HOW TO MOVE FORWARD AFTER SETBACKS OR FAILURES. IN THIS FISCAL YEAR, MORE THAN 14,000 GIRLS IN 14 COUNTRIES BENEFITED FROM THE PROGRAM. SINCE THE PROGRAM BEGAN, 91% OF PARTICIPANTS FEEL MORE CONFIDENT ABOUT THEIR

Other program services (Describe in Schedule O.)

180,874 • including grants of \$

72,500.) (Revenue \$

Total program service expenses

5,744,827.

2

732002 11-28-17

Part IV Checklist of Required Schedules

| | | | Yes | No |
|-----|--|-----|-----|----|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | | | |
| | If "Yes," complete Schedule A | 1 | Х | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? | 2 | X | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | | | |
| | public office? If "Yes," complete Schedule C, Part I | 3 | | X |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect | | | |
| | during the tax year? If "Yes," complete Schedule C, Part II | 4 | | Х |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | | | |
| | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | Х |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to | | • | |
| | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | Х |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | | | |
| | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | Х |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete | | | |
| | Schedule D, Part III | 8 | | Х |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for | | | |
| | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? | | | |
| | If "Yes," complete Schedule D, Part IV | 9 | Х | |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent | | | |
| | endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | Х | |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X | | | |
| | as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, | | | |
| | Part VI | 11a | Х | |
| b | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | X |
| С | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | X |
| d | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in | | | |
| | Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | Х |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | | Х |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | | |
| | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | Х | |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | | | |
| | Schedule D, Parts XI and XII | 12a | X | |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? | | | |
| | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | | X |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | Х |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | X |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | | | |
| | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 | | | |
| | or more? If "Yes," complete Schedule F, Parts I and IV | 14b | Х | |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any | | | |
| | foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | Х | |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to | | | |
| | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | Х | |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | | | |
| | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I | 17 | | X |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | | | ** |
| | 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | | X |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," | | | |
| | complete Schedule G, Part III | 19 | | X |

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Part IV Checklist of Required Schedules (continued)

| | | | Yes | No |
|-------------|---|-----|-----|----|
| 20 a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | Х |
| b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | | | |
| | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | X | |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | | | |
| | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | X | |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current | | | |
| | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete | | | |
| | Schedule J | 23 | X | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | | • | |
| | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | |
| | Schedule K. If "No", go to line 25a | 24a | | X |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | | | |
| | any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit | | | |
| | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | Х |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | | | |
| | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete | | | |
| | Schedule L, Part I | 25b | | Х |
| 26 | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or | | | |
| | former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," | | | |
| | complete Schedule L, Part II | 26 | | X |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial | | | |
| | contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member | | | |
| | of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | Х |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV | | | |
| | instructions for applicable filing thresholds, conditions, and exceptions): | | | |
| а | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | | Х |
| b | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28b | | X |
| С | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, | | | |
| | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | | Х |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | X | |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | | | |
| | contributions? If "Yes," complete Schedule M | 30 | | Х |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? | | | |
| | If "Yes," complete Schedule N, Part I | 31 | | Х |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete | | | |
| | Schedule N, Part II | 32 | | X |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | | | |
| | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | X |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and | | | |
| | Part V, line 1 | 34 | | X |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | X |
| b | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity | | | |
| | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | | | |
| | If "Yes," complete Schedule R, Part V, line 2 | 36 | | Х |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | | | |
| | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | Х |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? | | | |
| | Note. All Form 990 filers are required to complete Schedule O | 38 | Х | |

SOROPTIMIST INTERNATIONAL

Form 990 (2017)

OF THE AMERICAS, INC. Page 5 Part V Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response or note to any line in this Part V Yes No 124 1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable **b** Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 0 Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? 1c 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, 38 filed for the calendar year ending with or within the year covered by this return Х b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) Х 3a Did the organization have unrelated business gross income of \$1,000 or more during the year? **b** If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule O 3b 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a Х financial account in a foreign country (such as a bank account, securities account, or other financial account)? 4a **b** If "Yes," enter the name of the foreign country: See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). X 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5a X **b** Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? c If "Yes," to line 5a or 5b, did the organization file Form 8886-T? 6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? X 6a b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 6b Organizations that may receive deductible contributions under section 170(c). Х a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? **b** If "Yes," did the organization notify the donor of the value of the goods or services provided? 7b c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required Х to file Form 8282? 7с Х e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7е $\overline{\mathbf{x}}$ Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?... h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? 7h Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year? Sponsoring organizations maintaining donor advised funds. a Did the sponsoring organization make any taxable distributions under section 4966? 9a Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? Section 501(c)(7) organizations. Enter: 10 a Initiation fees and capital contributions included on Part VIII, line 12 b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities Section 501(c)(12) organizations. Enter: a Gross income from members or shareholders b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? Section 501(c)(29) qualified nonprofit health insurance issuers. a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O.

Form 990 (2017)

14a

X

14a Did the organization receive any payments for indoor tanning services during the tax year?

b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans c Enter the amount of reserves on hand

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O ...

OF THE AMERICAS, INC. Form 990 (2017) Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI Section A. Governing Body and Management Yes No 14 1a Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. 14 **b** Enter the number of voting members included in line 1a, above, who are independent 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other Х officer, director, trustee, or key employee? Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person? Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? Did the organization become aware during the year of a significant diversion of the organization's assets? Х Did the organization have members or stockholders? 6 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? Х 7a b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or Х persons other than the governing body? 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: Х a The governing body? 8a **b** Each committee with authority to act on behalf of the governing body? X 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the X organization's mailing address? If "Yes," provide the names and addresses in Schedule O Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes No 10a Did the organization have local chapters, branches, or affiliates? X 10a b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, Х and branches to ensure their operations are consistent with the organization's exempt purposes? 10b X 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a **b** Describe in Schedule O the process, if any, used by the organization to review this Form 990. **12a** Did the organization have a written conflict of interest policy? If "No," go to line 13 12a X b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Х X Did the organization have a written whistleblower policy? 13 13 Did the organization have a written document retention and destruction policy? X 14 14 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? Х a The organization's CEQ, Executive Director, or top management official X Other officers or key employees of the organization 15b If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a Х taxable entity during the year? 16a b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's 16b exempt status with respect to such arrangements? Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed PA, AL, AK, AR, CA, CO, CT, DC, FL, GA, HI, IL Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. X Upon request Own website Another's website Other (explain in Schedule O) Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.

SEE SCHEDULE O FOR FULL LIST

State the name, address, and telephone number of the person who possesses the organization's books and records:

Form **990** (2017)

SUSAN MURRAY - 215-893-9000

1709 SPRUCE STREET, PHILADELPHIA

Form 990 (2017) OF THE AM

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

ot Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| (A) | (B) | | | ((| C) | | | (D) | (E) | (F) |
|---------------------------------|------------------------|--------------------|-----------------------|-------------|--------------|---------------------------------|----------|---------------------------------|----------------------------------|--------------------------|
| Name and Title | Average | (do | not c | Pos heck | ition |) than | one | Reportable | Reportable | Estimated |
| | hours per | box | , unle | ss pe | rson | is bot | h an | compensation | compensation | amount of |
| | week | ⊢— | Jer an | lu a u | recio |)/ ii us | iee) | from | from related | other |
| | (list any hours for | or director | | | | | | the | organizations (W-2/1099-MISC) | compensation |
| | related | | tee | | | sated | | organization (W-2/1099-MISC) | (W-2/1099-MISC) | from the organization |
| | organizations | truste | al trus | | yee | mper | | (11 27 1000 111100) | | and related |
| | below | Individual trustee | Institutional trustee | ie 1 | Key employee | Highest compensated employee | e. | | | organizations |
| | line) | Indiv | Instit | Officer | Keye | High empl | Former | | | |
| (1) DAWN MARIE LEMONDS | 20.00 | | | | | | | | | |
| PRESIDENT | | Х | | Х | | | | 0. | 0. | 0. |
| (2) ELIZABETH DIGERONIMO | 20.00 | | | | | | 4 | | | |
| PRESIDENT- ELECT | | Х | | X | | | | 0. | 0. | 0. |
| (3) KATHY KING | 20.00 | | | | | | <i>y</i> | | | |
| SECRETARY/TREASURER | | X | | Х | | | | 0. | 0. | 0. |
| (4) JULIETA ARMENDARIZ DE LOPEZ | 5.00 | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (5) BONNIE DOMONCHUK | 5.00 | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (6) NUBUKO FUJII | 5.00 | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (7) MINDA GARCIA | 5.00 | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (8) MARIZA SCHUSTER BUENO | 5.00 | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (9) KAREN CROMER JOHNSON | 5.00 | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (10) HEIDI MCNAMAR | 5.00 | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (11) SHERRY PEARSON | 5.00 | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (12) MICHIKO SHOJI | 5.00 | | | | | | | _ | _ | _ |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (13) TINA WEI-KANG PAN | 5.00 | | | | | | | | _ | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (14) TOSHIKO RYOMOTO | 5.00 | | | | | | | | _ | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (15) ELIZABETH LUCAS SUBLEWSKI | 40.00 | | | | | | | | | |
| EXECUTIVE DIRECTOR & CEO | 10.00 | | | Х | | | <u> </u> | 275,666. | 0. | 63,817. |
| (16) SUSAN MURRAY | 40.00 | | | l | | | | F0 044 | | 0.45 |
| COO & CFO (07/2017) | 40.00 | _ | | Х | <u> </u> | | | 52,241. | 0. | 945. |
| (17) LISA MANGIAFICO | 40.00 | | | | | , | | 107 004 | | 00 700 |
| SR. DIR. OF INFO SERVICES | | | | | | X | | 107,034. | 0. | 23,702. |

732007 11-28-17

Form 990 (2017)

| Part VII Section A. Officers, Directors, Trus | tees, Key Em | ploy | ees | , and | iH t | ghe | st C | Compensated Employe | es (continued) | | | | |
|--|-------------------|--------------------------------|-----------------------|----------------|--------------|---------------------------------|----------|---------------------------------|-------------------------------|-------|------------|---|----------|
| (A) | (B) | | | (C | ;) | | | (D) | (E) | | | (F) | |
| Name and title | Average | (do | not c | Posi heck r | tion | than | one | Reportable | Reportable | | Es | timate | ed |
| | hours per | box | , unle | ss per | rson i | is bot | h an | compensation | compensatio | | | nount | |
| | week (list any | _ | | | 10010 | 1 | 100) | from | from related | | | other | |
| | hours for | direct | | | | _ | | the organization | organization (W-2/1099-MIS | | | pensa om th | |
| | related | e or (| stee | | | nsateo | | (W-2/1099-MISC) | (** 27 1033 14110 | , | | anizat | |
| | organizations | trust | nal tru | | yee | ompe | | | | | and | d relat | ed |
| | below | Individual trustee or director | Institutional trustee | cer | Key employee | Highest compensated employee | Former | | | | orga | anizati | ons |
| 442 | line) | ip ip | Inst | Officer | Key | Hig | For | | | | + | | |
| (18) DARLENE FRIEDMAN | 40.00 | | | | | х | | 111,728. | | | A | n n | 0 / |
| SR. DIR, OF MARKETING COM (19) LORI BLAIR | 40.00 | | | Н | | Λ | | 111,720. | | 0. | 4 | 0,0 | 84. |
| SR. DIR, OF PROGRAM SERVIC | 40.00 | | | | | Х | | 103,800. | | 0. | 4 | 2 1 | 10. |
| (20) NANCY MONTVYDAS, CFRE | 40.00 | | | Н | | 22 | | 103,000. | | • | | <u>, , , , , , , , , , , , , , , , , , , </u> | <u> </u> |
| SR. DIR. OF DEV. | 40.00 | | | | | х | | 111,383. | | ٥.ا | 3 | 3.3 | 83. |
| <u></u> | | | | Н | | | | | | | | - , - | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | • | | | | | | |
| 1b Sub-total | | | | Щ | | | | 761,852. | | 0. | 20 | 4.0 | 41. |
| c Total from continuation sheets to Part VI | | | | | | | - | 0. | | 0. | | | 0. |
| d Total (add lines 1b and 1c) | | | | | | | • | 761,852. | | 0. | 20 | 4,0 | 41. |
| 2 Total number of individuals (including but n | | | | | | | no r | eceived more than \$100 | 0,000 of reportab | le | | | |
| compensation from the organization | | | | | | | | | · · | | | | 5 |
| | 10 | | | | | | | | | | | Yes | No |
| 3 Did the organization list any former officer, | director, or tru | uste | e, ke | y en | nplo | yee, | , or | highest compensated e | mployee on | | | | |
| line 1a? If "Yes," complete Schedule J for s | uch individual | | | | | | | | | | 3 | | X |
| 4 For any individual listed on line 1a, is the su | | | | | | | | | | | | | |
| and related organizations greater than \$15 | 0,000? If "Yes, | " co | mple | ete S | Sche | edule | e J i | for such individual | | | 4 | Х | |
| 5 Did any person listed on line 1a receive or a | - | | | | - | | elat | ted organization or indiv | idual for services | ۱ ا | | | |
| rendered to the organization? If "Yes," com | plete Schedul | e J f | or s | uch p | oers | son . | | | | | 5 | | X |
| Section B. Independent Contractors | | | | | | | | | 4400.000 f | | , | | |
| Complete this table for your five highest co the organization. Report compensation for | - | | | | | | | | | npens | ation t | rom | |
| (A) Name and business | address | | | | | | | (B) Description of s | services | С | (C ompe | | n |
| C SYSTEMS, LLC, 510 THORN 310, EDISON, NJ 08837 | NALL STI | REI | ΞT, | , : | JU: | ΙΤΙ | | DATABASE SUP HOSTING AND | PORT | | 2.2 | 1 6 | 72 |
| JANNEY MONTGOMERY SCOTT | T.C 17 | 17 | ΔΙ | 2 C F | ī | | - | TIOSTING WIND | THAT I TIMA | | 44 | ±,0 | 73. |
| STREET, 17TH FLOOR, PHILE | | | | | | 103 | 3 | INVESTMENT F | EES | | 10 | 7,0 | 05. |
| | | | | | | | | | | | | | |

Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization

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Part VIII Statement of Revenue Check if Schedule O contains a response or note to any line in this Part VIII (B) (C) (**D)** Revenue excluded Related or Unrelated Total revenue from tax under exempt function business sections 512 - 514 revenue revenue Contributions, Gifts, Grants and Other Similar Amounts 1 a Federated campaigns **b** Membership dues 1b c Fundraising events d Related organizations 1d e Government grants (contributions) f All other contributions, gifts, grants, and similar amounts not included above 2,378,423. 39,657 g Noncash contributions included in lines 1a-1f: \$ 2,378,423 h Total. Add lines 1a-1f Business Code 2 a MEMBERSHIP DUES Program Service Revenue 900099 2,416,161 2,416,161 b CONVENTIONS & MEETINGS 900099 1,865,692 1,865,692 MAGAZINE SUBSCRIPTIONS 511120 3,226 3,226 All other program service revenue g Total. Add lines 2a-2f 4,285,079. Investment income (including dividends, interest, and 227,097 227,097. other similar amounts) 4 Income from investment of tax-exempt bond proceeds 5 Royalties (i) Real (ii) Personal 6 a Gross rents **b** Less: rental expenses c Rental income or (loss) d Net rental income or (loss) ... 7 a Gross amount from sales of (i) Securities (ii) Other 4,524,723 assets other than inventory b Less: cost or other basis 4,766,104 and sales expenses -241,381 c Gain or (loss) -241,381 -241,381. d Net gain or (loss) 8 a Gross income from fundraising events (not Revenue including \$ contributions reported on line 1c). See Part IV, line 18 Other b Less: direct expenses _____ b c Net income or (loss) from fundraising events 9 a Gross income from gaming activities. See Part IV, line 19 _____ а **b** Less: direct expenses Net income or (loss) from gaming activities \triangleright 10 a Gross sales of inventory, less returns and allowances 298,229 133,637. **b** Less: cost of goods sold 164,592. 164,592 c Net income or (loss) from sales of inventory Miscellaneous Revenue Business Code 11 a LIABILITY INSURANCE 900099 45,475 45,475. b OTHER INCOME 900099 3,790 3,790. С d All other revenue 49,265 e Total. Add lines 11a-11d 6,863,075 Total revenue. See instructions. 4,449,671 34,981.

Part IX | Statement of Functional Expenses

| Secti | on 501(c)(3) and 501(c)(4) organizations must com | | | omplete column (A). | |
|--------|---|-----------------------|---|---|----------------------|
| | Check if Schedule O contains a respon | | | (0) | (D) |
| | not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | Fundraising expenses |
| 1 | Grants and other assistance to domestic organizations | 22 000 | 22 000 | | |
| | and domestic governments. See Part IV, line 21 | 33,000. | 33,000. | | |
| 2 | Grants and other assistance to domestic | 200 000 | 200 000 | | |
| | individuals. See Part IV, line 22 | 298,000. | 298,000. | | 4 |
| 3 | Grants and other assistance to foreign | | | | |
| | organizations, foreign governments, and foreign | 325,500. | 325,500. | | |
| 4 | individuals. See Part IV, lines 15 and 16 | 323,300. | 323,300• | | |
| 4 5 | Benefits paid to or for members | | | | |
| 3 | trustees, and key employees | 469,481. | 270,923. | 93,896. | 104,662. |
| 6 | Compensation not included above, to disqualified | 100,1010 | | | |
| Ū | persons (as defined under section 4958(f)(1)) and | | | | |
| | persons described in section 4958(c)(3)(B) | | | | |
| 7 | Other salaries and wages | 2,029,388. | 1,644,727. | 113,597. | 271,064. |
| 8 | Pension plan accruals and contributions (include | | | | |
| | section 401(k) and 403(b) employer contributions) | 75,540. | 67,893. | 789. | 6,858. |
| 9 | Other employee benefits | 209,969. | 165,997. | | 29,504. |
| 10 | Payroll taxes | 179,886. | 138,872. | 14,391. | 26,623. |
| 11 | Fees for services (non-employees): | | | | |
| а | Management | | | | |
| | Legal | 32,896. | 3,698. | 25,042. | 4,156. |
| С | Accounting | 18,900. | | 18,900. | |
| | Lobbying | | | | |
| | Professional fundraising services. See Part IV, line 17 | 106,223. | | 106,223. | |
| | Investment management fees | 100,223. | • | 100,223. | |
| g | Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch 0.) | 21,774. | 14,379. | 2,400. | 4,995. |
| 12 | Advertising and promotion | | 21/3/30 | 2,1001 | 1,3330 |
| 13 | Office expenses | 225,211. | 118,264. | 73,616. | 33,331. |
| 14 | Information technology | 226,705. | 175,017. | 18,136. | 33,552. |
| 15 | Royalties | | | , | • |
| 16 | Occupancy | 53,421. | 41,241. | 4,274. | 7,906. |
| 17 | Travel | 176,148. | 169,811. | 3,449. | 2,888. |
| 18 | Payments of travel or entertainment expenses | | | | |
| | for any federal, state, or local public officials | | | | |
| 19 | Conferences, conventions, and meetings | 1,971,315. | 1,599,925. | | 371,390. |
| 20 | Interest | | | | |
| 21 | Payments to affiliates | 139,278. | 107,523. | 11,142. | 20,613. |
| 22 | Depreciation, depletion, and amortization | 94,688. | 60,413. | 34,275. | ∠U,013. |
| 23 | Other expenses, Itemize expenses not covered | 34,000. | 00,413. | 34,4/3. | |
| 24 | above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) | | | | |
| а | amount, list line 24e expenses on Schedule 0.) MEMBERSHIP SERVICES | 331,038. | 331,038. | | |
| b | SOROPTIMIST INTERNATION | 123,530. | 123,530. | | |
| C | DEVELOPMENT RELATED EXP | 107,784. | == 1,0000 | | 107,784. |
| d | PRINTING AND PUBLICATIO | 49,574. | 49,574. | | - |
| е | All other expenses | 5,502. | 5,502. | | |
| 25 | Total functional expenses. Add lines 1 through 24e | 7,304,751. | 5,744,827. | 534,598. | 1,025,326. |
| 26 | Joint costs. Complete this line only if the organization | | | | |
| | reported in column (B) joint costs from a combined | | | | |
| | educational campaign and fundraising solicitation. | | | | |
| | Check here if following SOP 98-2 (ASC 958-720) | | | | |

Form **990** (2017)

Part X | Balance Sheet

| Pa | rt X | Balance Sheet | | | |
|---------------|------|--|--------------------------|------------------------|---------------------------|
| | | Check if Schedule O contains a response or note to any line in this Part X | | | |
| | | | (A) Beginning of year | | (B) End of year |
| | 1 | Cash - non-interest-bearing | 791,963. | 1 | 741,981. |
| | 2 | Savings and temporary cash investments | 2,908,792. | 2 | 1,760,264. |
| | 3 | Pledges and grants receivable, net | 87,500. | 3 | 65,362. |
| | 4 | Accounts receivable, net | 24,207. | 4 | 97,292. |
| | 5 | Loans and other receivables from current and former officers, directors, | | | 4 |
| | | trustees, key employees, and highest compensated employees. Complete | | | |
| | | Part II of Schedule L | | 5 | |
| | 6 | Loans and other receivables from other disqualified persons (as defined under | | | |
| | | section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing | | 4 | |
| | | employers and sponsoring organizations of section 501(c)(9) voluntary | | | |
| इ | | employees' beneficiary organizations (see instr). Complete Part II of Sch L | | 6 | |
| Assets | 7 | Notes and loans receivable, net | | 7 | |
| ₹ | 8 | Inventories for sale or use | 79,856. | 8 | 52,334. |
| | 9 | Prepaid expenses and deferred charges | 359,225. | 9 | 142,319. |
| | 10a | Land, buildings, and equipment: cost or other | | | |
| | | basis. Complete Part VI of Schedule D Less: accumulated depreciation 10a 2,692,326. 10b 1,318,039. | | | |
| | b | Less: accumulated depreciation | 1,421,066. | 10c | 1,374,287. |
| | 11 | Investments - publicly traded securities | 7,972,020. | 11 | 10,043,094. |
| | 12 | Investments - other securities. See Part IV, line 11 | | 12 | |
| | 13 | Investments - program-related. See Part IV, line 11 | · | 13 | |
| | 14 | Intangible assets | | 14 | |
| | 15 | Other assets. See Part IV, line 11 | 14,648. | 15 | 14,648. |
| | 16 | Total assets. Add lines 1 through 15 (must equal line 34) | 13,659,277. | 16 | 14,291,581. |
| | 17 | Accounts payable and accrued expenses | 342,180. | 17 | 448,839. |
| | 18 | Grants payable | 1 000 450 | 18 | 1 01 5 000 |
| | 19 | Deferred revenue | 1,922,458. | 19 | 1,917,899. |
| | 20 | Tax-exempt bond liabilities | 00 010 | 20 | 10.045 |
| | 21 | Escrow or custodial account liability. Complete Part IV of Schedule D | 29,212. | 21 | 18,245. |
| ies | 22 | Loans and other payables to current and former officers, directors, trustees, | | | |
| ij | | key employees, highest compensated employees, and disqualified persons. | | | |
| Liabilities | | Complete Part II of Schedule L | | 22 | |
| | 23 | Secured mortgages and notes payable to unrelated third parties | | 23 | |
| | 24 | Unsecured notes and loans payable to unrelated third parties | | 24 | |
| | 25 | Other liabilities (including federal income tax, payables to related third | | | |
| | | parties, and other liabilities not included on lines 17-24). Complete Part X of | | 0.5 | |
| | 06 | Schedule D Tatal link litition Add lines 17 through 25 | 2,293,850. | 25 26 | 2,384,983. |
| | 26 | Total liabilities. Add lines 17 through 25 Organizations that follow SFAS 117 (ASC 958), check here ▶ X and | 2,255,050. | 26 | 2,301,303. |
| " | | complete lines 27 through 29, and lines 33 and 34. | | | |
| ĕ | 27 | Unrestricted net assets | 2,041,506. | 27 | 1,616,087. |
| Fund Balances | 28 | Temporarily restricted net assets | 295,141. | 28 | 302,322. |
| B | 29 | | 9,028,780. | 29 | 9,988,189. |
| E S | 23 | Organizations that do not follow SFAS 117 (ASC 958), check here | 3,020,1000 | 23 | 3,300,2030 |
| | | and complete lines 30 through 34. | | | |
| ts o | 30 | Capital stock or trust principal, or current funds | | 30 | |
| sse | 31 | Paid-in or capital surplus, or land, building, or equipment fund | | 31 | |
| Net Assets or | 32 | Retained earnings, endowment, accumulated income, or other funds | | 32 | |
| Se | 33 | Total net assets or fund balances | 11,365,427. | | 11,906,598. |
| | 34 | Total liabilities and net assets/fund balances | 13,659,277. | 34 | 14,291,581. |
| | U-T | Total habilities and fiet assets/fully balafices | | _ | ,, |

Form **990** (2017)

| Pa | rt XI Reconciliation of Net Assets | | | | | _ |
|----|---|---------|---------|-----|----------|------------|
| | Check if Schedule O contains a response or note to any line in this Part XI | | | | | |
| | | | _ | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | | ,86 | | |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 7 | ,30 | • | |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | | -44 | | |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | 11 | ,36 | | |
| 5 | Net unrealized gains (losses) on investments | 5 | | 98 | 2,8 | <u>47.</u> |
| 6 | Donated services and use of facilities | 6 | | 4 | | |
| 7 | Investment expenses | 7 | | | | |
| 8 | Prior period adjustments | 8 | 4 | | | |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | | | \ | 0. |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, | | | | | |
| | column (B)) | 10 | 11 | ,90 | 6,5 | <u>98.</u> |
| Pa | rt XII Financial Statements and Reporting | |) ` | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | <u></u> | | | Ш |
| | | 1 | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990: Cash X Accrual Other | | | | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule | Ο. | | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | | 2a | | X |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed | l on a | | | | |
| | separate basis, consolidated basis, or both: | | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | | |
| b | Were the organization's financial statements audited by an independent accountant? | | | 2b | _X_ | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate | e basis | , | | | |
| | consolidated basis, or both: | | | | | |
| | X Separate basis Consolidated basis Both consolidated and separate basis | | | | | |
| С | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the | e audit | ı | | | |
| | review, or compilation of its financial statements and selection of an independent accountant? | | | 2c | _X_ | |
| | If the organization changed either its oversight process or selection process during the tax year, explain in Sche | | | | | |
| За | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin | - | dit | | | |
| | Act and OMB Circular A-133? | | | За | | X |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requi | red au | dit | | | |
| | or audits, explain why in Schedule O and describe any steps taken to undergo such audits | | | 3b | | |

SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Public Charity Status and Public Support Complete if the organization is a section 501(c)(3) organization or a section

4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization SOROPTIMIST INTERNATIONAL

OF THE AMERICAS, INC.

Employer identification number 23-2154856

| Paı | rt I | Reason for Public (| Charity Status (A | All organizations must co | mplete th | is part.) Se | ee instructions. | | | |
|------|--|---------------------------------|-------------------------|---|-------------------------------------|---------------------------------|---------------------------------------|----------------------------|--|--|
| he c | organi | zation is not a private found | ation because it is: (| For lines 1 through 12, c | heck only | one box.) | | | | |
| 1 | | A church, convention of chi | • | | • | | I)(A)(i). | | | |
| 2 | | A school described in secti | on 170(b)(1)(A)(ii). (A | Attach Schedule E (Forn | n 990 or 99 | 90-EZ).) | | | | |
| 3 | | A hospital or a cooperative | | | | | i). | | | |
| 4 | | A medical research organization | | | | | - | the hospital's name, | | |
| | | city, and state: | • | | | | · · · · · · · · · · · · · · · · · · · | | | |
| 5 | | An organization operated for | or the benefit of a co | llege or university owned | d or opera | ted by a g | overnmental unit descri | ped in | | |
| | | section 170(b)(1)(A)(iv). (C | | , | | , 3 | | | | |
| 6 | A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). | | | | | | | | | |
| | X | An organization that normal | | | | | | public described in | | |
| | | section 170(b)(1)(A)(vi). (Co | | a. part or no oapport. | | | ann an nam and gamana | | | |
| 8 | | A community trust describe | | 1)(A)(vi), (Complete Part | : II) | | | | | |
| 9 | | An agricultural research org | | | | ed in conir | nction with a land-grant | college | | |
| | | or university or a non-land-g | | | | | | | | |
| | | university: | rant conege of agric | anaro (600 mondono). | Littor trio | ridirio, oit | , and state of the coneg | ,o oi | | |
| 10 | | An organization that normal | lly receives: (1) more | than 33 1/3% of its sur | port from | contribution | ons membership fees a | and gross receipts from | | |
| | | activities related to its exem | | | | | | | | |
| | | income and unrelated busin | | | | | | | | |
| | | See section 509(a)(2). (Cor | | (1000 000tloff 011 tax) ii | JIII BUSING | oooo doqo | med by the organization | and danced, 1070. | | |
| 11 | | An organization organized a | | vely to test for public sa | fety See | section 50 |)9(a)(4). | | | |
| 12 | | An organization organized a | | | | | | e purposes of one or | | |
| | | more publicly supported or | | | | | | | | |
| | | lines 12a through 12d that | | | | | | | | |
| а | | Type I. A supporting orga | | | | | | v aivina | | |
| | | the supported organization | | | | | | | | |
| | | organization. You must c | | | , | | | | | |
| b | | Type II. A supporting orga | | | tion with it | s support | ed organization(s), by ha | avina | | |
| | | control or management or | | | | | | - | | |
| | | organization(s). You mus | | | | | | | | |
| С | | Type III functionally inte | | | in connec | tion with, a | and functionally integrat | ed with. | | |
| | | its supported organization | | | | | | , | | |
| d | | Type III non-functionally | | · · · · · · · · · · · · · · · · · · · | | | | ization(s) | | |
| | | that is not functionally int | | | | | | | | |
| | | requirement (see instructi | | | | | | | | |
| е | | Check this box if the orga | | - | | | | | | |
| | | functionally integrated, or | | | | | | | | |
| f | Ente | r the number of supported o | • • | | | | | | | |
| g | | ide the following information | | d organization(s). | | | | | | |
| | (i | Name of supported | (ii) EIN | (iii) Type of organization (described on lines 1-10 | (iv) Is the orga in your governi | nization listed ng document? | (v) Amount of monetary | (vi) Amount of other | | |
| | | organization | | above (see instructions)) | Yes | No | support (see instructions) | support (see instructions) | | |
| | | | | | | | | | | |
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Schedule A (Form 990 or 990-EZ) 2017 OF THE AMERICAS, INC.

| Part II | Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) |
|---------|---|
| | (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization |
| | fails to qualify under the tests listed below, please complete Part III.) |
| Section | A Public Support |

| Cale | ndar year (or fiscal year beginning in) | (a) 2013 | (b) 2014 | (c) 2015 | (d) 2016 | (e) 2017 | (f) Total |
|------|--|-----------------------|----------------------|------------------------|--------------------|---------------------|---------------------------------------|
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | 3,980,776. | 4,086,668. | 1,679,874. | 1,885,660. | 2,378,423. | 14,011,401. |
| 2 | Tax revenues levied for the organ- | | | | | | 4 |
| | ization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | _ |
| 3 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 4 | Total. Add lines 1 through 3 | 3,980,776. | 4,086,668. | 1,679,874. | 1,885,660. | 2,378,423. | 14,011,401. |
| | The portion of total contributions | | | | | | |
| | by each person (other than a | | | | | | |
| | governmental unit or publicly | | | | | | |
| | supported organization) included | | | | | | |
| | on line 1 that exceeds 2% of the | | | | | | |
| | amount shown on line 11, | | | | | | |
| | column (f) | | | | | | |
| 6 | Public support. Subtract line 5 from line 4. | | | | | | 14,011,401. |
| | ction B. Total Support | | | | | | |
| | ndar year (or fiscal year beginning in) | (a) 2013 | (b) 2014 | (c) 2015 | (d) 2016 | (e) 2017 | (f) Total |
| | Amounts from line 4 | 3,980,776. | 4,086,668. | 1,679,874. | 1,885,660. | 2,378,423. | 14,011,401. |
| | Gross income from interest. | . , | | | . , | . , | · · · · · · · · · · · · · · · · · · · |
| _ | dividends, payments received on | | | | | | |
| | securities loans, rents, royalties, | | | | | | |
| | and income from similar sources | 279,608. | 284,354. | 261,731. | 273,826. | 227,097. | 1,326,616. |
| 9 | Net income from unrelated business | , | | , | <u> </u> | , | |
| · | activities, whether or not the | | | | | | |
| | business is regularly carried on | | | | | | |
| 10 | Other income. Do not include gain | . • | | | | | |
| | or loss from the sale of capital | | | | | | |
| | assets (Explain in Part VI.) | | 30. | 52,861. | 51,811. | 49,265. | 153,967. |
| 11 | Total support. Add lines 7 through 10 | | | , | , | , | 15,491,984. |
| | Gross receipts from related activities, | etc. (see instruction | ons) | | | 12 11 | ,613,789. |
| | First five years. If the Form 990 is for | • | , | d. fourth, or fifth ta | x vear as a sectio | | · |
| | organization, check this box and stor | - | , | , | , | | ▶ □ |
| Sec | ction C. Computation of Publ | | rcentage | | | | , |
| 14 | Public support percentage for 2017 (| line 6, column (f) di | ivided by line 11, o | column (f)) | | 14 | 90.44 % |
| | Public support percentage from 2016 | | | | | 15 | 90.95 % |
| | 33 1/3% support test - 2017. If the | | | | | nore, check this bo | x and |
| | stop here. The organization qualifies | as a publicly supp | orted organization | ١ | | | ightharpoonup X |
| b | 33 1/3% support test - 2016. If the | organization did no | t check a box on l | ine 13 or 16a, and | line 15 is 33 1/3% | or more, check th | nis box |
| | and stop here. The organization qual | | | | | | |
| 17a | 10% -facts-and-circumstances tes | | | | | | |
| | and if the organization meets the "fac | | | | | | |
| | meets the "facts-and-circumstances" | | | | | | |
| b | 10% -facts-and-circumstances tes | | | | | | |
| | more, and if the organization meets tl | | | | | | |
| | organization meets the "facts-and-circ | | • | | | | |
| 18 | Private foundation. If the organization | | | | | | |
| | | | | | | dule A (Form 990 | |
| | | | | | | | |

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| S001 | qualify under the tests listed b | elow, please com | plete Part II.) | | | | |
|---------|--|--------------------------|---------------------|---------------------|-------------------|--|--|
| | ion A. Public Support | | # N 6 5 · · · | | 1 , , , , , , , | | l |
| | dar year (or fiscal year beginning in) | (a) 2013 | (b) 2014 | (c) 2015 | (d) 2016 | (e) 2017 | (f) Total |
| | Gifts, grants, contributions, and | | | | | | |
| | nembership fees received. (Do not nclude any "unusual grants.") | | | | | | |
| | | | | | | | |
| r f | Gross receipts from admissions, nerchandise sold or services per- ormed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | | | | | | 1 |
| | Gross receipts from activities that | | | | | | , and the second |
| | re not an unrelated trade or bus- | | | | | | |
| iı | ness under section 513 | | | | | | |
| 4 7 | ax revenues levied for the organ- | | | | | - | |
| | zation's benefit and either paid to | | | | | 1 | |
| c | or expended on its behalf | | | | | | |
| | he value of services or facilities | | | | | | |
| | urnished by a governmental unit to | | | | | | |
| | he organization without charge | | | | | | |
| | otal. Add lines 1 through 5 | | | | | | |
| | Amounts included on lines 1, 2, and | | | | | | |
| | received from disqualified persons | | | | | | |
| fr e | mounts included on lines 2 and 3 received om other than disqualified persons that xceed the greater of \$5,000 or 1% of the | | | S | | | |
| | mount on line 13 for the year | | | | | | |
| | Add lines 7a and 7b | | | | | | |
| 8 F | Public support. (Subtract line 7c from line 6.) | | | | | | |
| | ion B. Total Support | <u> </u> | | | , | | |
| | dar year (or fiscal year beginning in) 🕨 | (a) 2013 | (b) 2014 | (c) 2015 | (d) 2016 | (e) 2017 | (f) Total |
| 10a (| Amounts from line 6 Gross income from interest, lividends, payments received on ecurities loans, rents, royalties, and income from similar sources Unrelated business taxable income | | 5 | | | | |
| | less section 511 taxes) from businesses | | | | | | |
| a | cquired after June 30, 1975 | | | | | | |
| 11 N | Add lines 10a and 10b | | | | | | |
| 12 (| Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) | | | | | | |
| | otal support. (Add lines 9, 10c, 11, and 12.) | | | | <u> </u> | | |
| | First five years. If the Form 990 is for | r the organization's | | | | | zation, |
| | heck this box and stop hereion C. Computation of Publ | ic Support Po | | | | | P L |
| | Public support percentage for 2017 (| | <u>-</u> | polumn (fl) | | 15 | (|
| | | | | | | | |
| | Public support percentage from 2016 ion D. Computation of Inves | | | | | 16 | (|
| | nvestment income percentage for 20 | | | | | 17 | (|
| | nvestment income percentage from a | | | | | 18 | |
| | 3 1/3% support tests - 2017. If the | | | | | | |
| r | nore than 33 1/3%, check this box a | nd stop here. The | e organization qual | ifies as a publicly | supported organiz | ation | ▶□ |
| | 3 1/3% support tests - 2016. If the ne 18 is not more than 33 1/3%, che | • | | | • | • | |
| | | | | | as a Duduciv subb | oneo organization | |

Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

| Yes No 1 2 3a 3b 3c | |
|----------------------|---|
| 2 3a 3b | |
| 2 3a 3b | |
| 3a 3b | |
| 3a 3b | |
| 3b | |
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| 10a | |

| Par | TIV Supporting Organizations (continued) | | | |
|-----|--|----------|-----|-----|
| | | | Yes | No |
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | | |
| а | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) | | | |
| | below, the governing body of a supported organization? | 11a | | |
| b | A family member of a person described in (a) above? | 11b | | |
| С | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI. | 11c | | |
| Sec | tion B. Type I Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the directors, trustees, or membership of one or more supported organizations have the power to | | | |
| | regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the | | | |
| | tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or | | • | |
| | controlled the organization's activities. If the organization had more than one supported organization, | / | | |
| | describe how the powers to appoint and/or remove directors or trustees were allocated among the supported | | | |
| | organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1 | | |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported | | | |
| | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in | | | |
| | Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, | | | |
| | supervised, or controlled the supporting organization. | 2 | | |
| Sec | tion C. Type II Supporting Organizations | | | |
| | урган от группан от гр | | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors | | | |
| • | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control | | | |
| | or management of the supporting organization was vested in the same persons that controlled or managed | | | |
| | the supported organization(s). | 1 | | |
| Sec | tion D. All Type III Supporting Organizations | | | |
| | лен от | | Yes | No |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the | | | |
| - | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax | | | |
| | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the | | | |
| | organization's governing documents in effect on the date of notification, to the extent not previously provided? | 1 | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported | | | |
| _ | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how | | | |
| | the organization maintained a close and continuous working relationship with the supported organization(s). | 2 | | |
| 3 | By reason of the relationship described in (2), did the organization's supported organizations have a | | | |
| Ū | significant voice in the organization's investment policies and in directing the use of the organization's | | | |
| | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's | | | |
| | supported organizations played in this regard. | 3 | | |
| Sec | tion E. Type III Functionally Integrated Supporting Organizations | | | |
| 1 | Check the box next to the method that the organization used to satisfy the Integral Part Test during the yea(see instructions) | | | |
| a | The organization satisfied the Activities Test. Complete line 2 below. | • | | |
| b | The organization is the parent of each of its supported organizations. Complete line 3 below. | | | |
| c | The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see inst | ructions | 3) | |
| 2 | Activities Test. Answer (a) and (b) below. | 1 | Yes | No |
| a | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of | | 100 | 110 |
| _ | the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify | | | |
| | those supported organizations and explain how these activities directly furthered their exempt purposes, | | | |
| | how the organization was responsive to those supported organizations, and how the organization determined | | | |
| | that these activities constituted substantially all of its activities. | 2a | | |
| b | Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more | | | |
| | of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the | | | |
| | reasons for the organization's position that its supported organization(s) would have engaged in these | | | |
| | activities but for the organization's involvement. | 2b | | |
| 3 | Parent of Supported Organizations. Answer (a) and (b) below. | ŽIJ. | | |
| a | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or | | | |
| а | trustees of each of the supported organizations? <i>Provide details in Part VI</i> . | 3a | | |
| b | Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each | Ju | | |
| J | of its supported organizations? If "Yes " describe in Part VI the role played by the organization in this regard | 3h | | |

Schedule A (Form 990 or 990-EZ) 2017 OF THE AMERICAS, INC.

| ng Organi | zations | |
|----------------|---|---|
| ng trust on N | lov. 20, 1970 (explain in | Part VI.) See instructions. A |
| omplete Sec | tions A through E. | |
| | (A) Prior Year | (B) Current Year (optional) |
| 1 | | |
| 2 | | |
| 3 | | |
| 4 | | 4 |
| 5 | | 1 |
| | | |
| | | |
| 6 | | |
| 7 | | |
| 8 | | |
| | (A) Prior Year | (B) Current Year (optional) |
| | | |
| | | |
| 1a | | |
| 1b | | |
| 1ç | / | |
| 1d | | |
| | _ | |
| | | |
| 2 | | |
| 3 | | |
| | | |
| 4 | | |
| 5 | | |
| 6 | | |
| 7 | | |
| 8 | | |
| | | Current Year |
| 1 | | |
| 2 | | |
| 3 | | |
| 4 | | |
| 5 | | |
| | | |
| 6 | | |
| ally integrate | d Type III supporting ord | ganization (see |
| | 1 2 3 4 5 6 7 8 8 1 2 3 4 5 6 7 8 8 1 2 3 4 5 6 6 7 8 8 1 2 3 3 4 5 5 6 6 7 8 8 1 5 6 6 7 8 8 1 5 6 6 7 8 8 1 5 6 6 7 8 8 1 5 6 6 7 8 8 1 5 6 6 7 8 8 1 5 6 6 7 8 8 1 5 6 6 7 8 8 1 5 6 6 7 8 8 1 5 6 6 7 8 8 1 5 6 6 7 8 8 1 5 6 6 7 7 8 8 1 5 6 6 7 7 8 8 1 5 7 8 8 1 7 8 7 8 7 8 7 8 7 8 7 8 7 8 7 8 | 1 2 3 3 4 4 5 5 6 6 7 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 |

Schedule A (Form 990 or 990-EZ) 2017

Schedule A (Form 990 or 990-EZ) 2017 OF THE AMERICAS, INC.

| Par | t V | Type III Non-Functionally Integrated 509 | (a)(3) Supporting Orga | anizations (continued) | |
|-------|---------|--|-------------------------------|--|---|
| Secti | on D - | Distributions | | , | Current Year |
| 1 | Amou | nts paid to supported organizations to accomplish exe | mpt purposes | | |
| 2 | Amou | nts paid to perform activity that directly furthers exemp | ot purposes of supported | | |
| | organ | izations, in excess of income from activity | | | |
| 3 | Admir | nistrative expenses paid to accomplish exempt purpose | es of supported organization | is | |
| 4 | Amou | nts paid to acquire exempt-use assets | | | |
| 5 | Qualif | ied set-aside amounts (prior IRS approval required) | | | |
| 6 | Other | distributions (describe in Part VI). See instructions. | | | , |
| 7 | Total | annual distributions. Add lines 1 through 6. | | | |
| 8 | | putions to attentive supported organizations to which the | ne organization is responsive | 9 | |
| | (provi | de details in Part VI). See instructions. | | | |
| 9 | Distrib | outable amount for 2017 from Section C, line 6 | | | |
| 10 | Line 8 | amount divided by line 9 amount | | | |
| Secti | on E - | Distribution Allocations (see instructions) | (i) Excess Distributions | (ii) Underdistributions Pre-2017 | (iii) Distributable Amount for 2017 |
| 1 | Distrib | outable amount for 2017 from Section C, line 6 | | | |
| 2 | Under | rdistributions, if any, for years prior to 2017 (reason- | | | |
| | able c | ause required- explain in Part VI). See instructions. | | | |
| 3 | Exces | s distributions carryover, if any, to 2017 | | | |
| а | | | | | |
| b | From | 2013 | | | |
| С | From | 2014 | | | |
| d | From | 2015 | | | |
| е | From | 2016 | | | |
| f | Total | of lines 3a through e | | | |
| g | Applie | ed to underdistributions of prior years | | | |
| h | Applie | ed to 2017 distributable amount | | | |
| i | Carry | over from 2012 not applied (see instructions) | | | |
| j | Rema | inder. Subtract lines 3g, 3h, and 3i from 3f. | | | |
| 4 | Distrib | outions for 2017 from Section D, | | | |
| | line 7: | \$ | | | |
| а | Applie | ed to underdistributions of prior years | | | |
| b | Applie | ed to 2017 distributable amount | | | |
| С | Rema | inder. Subtract lines 4a and 4b from 4. | | | |
| 5 | Rema | ining underdistributions for years prior to 2017, if | | | |
| | any. S | Subtract lines 3g and 4a from line 2. For result greater | | | |
| | than z | zero, explain in Part VI. See instructions. | | | |
| 6 | Rema | ining underdistributions for 2017. Subtract lines 3h | | | |
| | and 4 | b from line 1. For result greater than zero, explain in | | | |
| | Part V | /I. See instructions. | | | |
| 7 | Exces | ss distributions carryover to 2018. Add lines 3j | | | |
| | and 4 | c. | | | |
| 8 | Break | down of line 7: | | | |
| а | Exces | s from 2013 | | | |
| b | Exces | s from 2014 | | | |
| С | Exces | s from 2015 | | | |
| d | Exces | s from 2016 | | | |
| | | s from 2017 | | | |

Schedule A (Form 990 or 990-EZ) 2017

Part VI Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.) SCHEDULE A, PART II, LINE 10, EXPLANATION FOR OTHER INCOME: CLUB LIABILITY INSURANCE REIMBURSEMENT 2015 AMOUNT: \$ 52,861. 2016 AMOUNT: 51,811. 2017 AMOUNT: \$ 45,475. OTHER INCOME 30. 2014 AMOUNT: 3,790. 2017 AMOUNT:

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

SOROPTIMIST INTERNATIONAL

OF THE AMERICAS, INC.

Employer identification number 23-2154856

Schedule D (Form 990) 2017

| Pai | t I Organizations Maintaining Donor Advise | d Funds or Other Similar Funds | or Accounts. Complete if the |
|-----|--|---|---|
| | organization answered "Yes" on Form 990, Part IV, lin | | · |
| | • | (a) Donor advised funds | (b) Funds and other accounts |
| 1 | Total number at end of year | | |
| 2 | Aggregate value of contributions to (during year) | | |
| 3 | Aggregate value of grants from (during year) | | |
| 4 | Aggregate value at end of year | | |
| 5 | Did the organization inform all donors and donor advisors in | writing that the assets held in donor advise | ed funds |
| | are the organization's property, subject to the organization's | _ | |
| 6 | Did the organization inform all grantees, donors, and donor a | | |
| | for charitable purposes and not for the benefit of the donor of | | |
| | | | Yes No |
| Pai | | | art IV, line 7. |
| 1 | Purpose(s) of conservation easements held by the organizati | on (check all that apply). | |
| | Preservation of land for public use (e.g., recreation or e | | rically important land area |
| | Protection of natural habitat | Preservation of a certif | |
| | Preservation of open space | | |
| 2 | Complete lines 2a through 2d if the organization held a qualit | fied conservation contribution in the form of | of a conservation easement on the last |
| | day of the tax year. | | Held at the End of the Tax Year |
| а | Total number of conservation easements | | 2a |
| b | | | 2b |
| С | Number of conservation easements on a certified historic str | | |
| d | Number of conservation easements included in (c) acquired | | |
| | listed in the National Register | | |
| 3 | Number of conservation easements modified, transferred, re | | |
| | year▶ | | |
| 4 | Number of states where property subject to conservation ea | sement is located | |
| 5 | Does the organization have a written policy regarding the per | | |
| | violations, and enforcement of the conservation easements in | | Yes No |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting, | | |
| | • | | |
| 7 | Amount of expenses incurred in monitoring, inspecting, hand | lling of violations, and enforcing conservat | ion easements during the year |
| | > \$ | | |
| 8 | Does each conservation easement reported on line 2(d) above | ve satisfy the requirements of section 170(| h)(4)(B)(i) |
| | and section 170(h)(4)(B)(ii)? | | Yes No |
| 9 | In Part XIII, describe how the organization reports conservati | | |
| | include, if applicable, the text of the footnote to the organization | tion's financial statements that describes t | he organization's accounting for |
| | conservation easements. | | |
| Pai | t III Organizations Maintaining Collections or | f Art, Historical Treasures, or Ot | her Similar Assets. |
| | Complete if the organization answered "Yes" on Form | 990, Part IV, line 8. | |
| 1a | If the organization elected, as permitted under SFAS 116 (AS | SC 958), not to report in its revenue statem | ent and balance sheet works of art, |
| | historical treasures, or other similar assets held for public ext | nibition, education, or research in furtherar | nce of public service, provide, in Part XIII, |
| | the text of the footnote to its financial statements that descri | bes these items. | |
| b | If the organization elected, as permitted under SFAS 116 (AS | SC 958), to report in its revenue statement | and balance sheet works of art, historical |
| | treasures, or other similar assets held for public exhibition, ea | ducation, or research in furtherance of pub | lic service, provide the following amounts |
| | relating to these items: | | |
| | (i) Revenue included on Form 990, Part VIII, line 1 | | > \$ |
| | (ii) Assets included in Form 990, Part X | | |
| 2 | If the organization received or held works of art, historical tre | | |
| | the following amounts required to be reported under SFAS 1 | 16 (ASC 958) relating to these items: | |
| а | Revenue included on Form 990, Part VIII, line 1 | | > \$ |
| h | Assets included in Form 990. Part X | | ▶ \$ |

732051 10-09-17

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

| | | IIST INTER | | | | | | _ |
|------|--|-----------------------|----------------------|------------------|---------------------------------------|----------------|-------------------|---------------------|
| | | MERICAS, | | | | | 215485 | |
| Pai | t III Organizations Maintaining Co | ollections of A | t, Historical | Treasures, | or Other | r Similar A | ssets(contin | nued) |
| 3 | Using the organization's acquisition, accession | n, and other record | s, check any of t | he following th | at are a sig | nificant use c | of its collection | n items |
| | (check all that apply): | | | | | | | |
| а | Public exhibition | d | | exchange progr | rams | | | |
| b | Scholarly research | е | U Other | | | | | |
| С | Preservation for future generations | | | | | | | |
| 4 | Provide a description of the organization's col | lections and explain | n how they furth | er the organizat | ion's exem | npt purpose ir | Part XIII. | |
| 5 | During the year, did the organization solicit or | receive donations | of art, historical t | reasures, or oth | ner similar a | assets | | |
| _ | to be sold to raise funds rather than to be mai | | | | | | Yes | No |
| Pai | t IV Escrow and Custodial Arrang | | ete if the organiza | tion answered | "Yes" on F | Form 990, Par | t IV, line 9, or | |
| | reported an amount on Form 990, Part | | | | | | - | |
| 1a | Is the organization an agent, trustee, custodia | | | | | ncluded | | - TZ |
| | on Form 990, Part X? | | | | | | Yes | X No |
| b | If "Yes," explain the arrangement in Part XIII a | nd complete the fo | llowing table: | | | | | |
| | | | | | | | Amount | <u> </u> |
| С | Beginning balance | | | | | 1c | | |
| d | Additions during the year | | | | | 1d | | |
| е | Distributions during the year | | | | | 1e | | |
| f | Ending balance | | | | | | 77 | |
| | Did the organization include an amount on Fo | | | | | y? | X Yes | No |
| | If "Yes," explain the arrangement in Part XIII. | | | | | | | X |
| Pai | t V Endowment Funds. Complete if | | | | | | | |
| | | (a) Current year | (b) Prior year | (c) Two yea | | Three years b | | years back |
| 1a | Beginning of year balance | 9,028,780. | 8,983,09 | 6. 8,79 | 2,753. | 10,483,1 | 197. 9, | ,622,767 |
| b | Contributions | 252 422 | | 10 | | 1 500 | | 060 400 |
| С | Net investment earnings, gains, and losses | 959,409. | 45,68 | 4. 19 | 0,343. | -1,690,4 | 144. | 860,430 |
| d | Grants or scholarships | | | | | | | |
| е | Other expenditures for facilities | | | | | | | |
| _ | and programs | | | | | | | |
| f | Administrative expenses | 9,988,189. | 0.020.70 | 0 0 0 0 | 2 006 | 0 700 5 | 752 10 | 402 107 |
| g | End of year balance | | 9,028,78 | | 3,096. | 8,792,7 | 755. 10, | ,483,197 |
| 2 | Provide the estimated percentage of the curre | • 0 0 | _ | n (a)) neid as: | | | | |
| a | Board designated or quasi-endowment ► Permanent endowment ► 100.00 | % | _% | | | | | |
| b | Temporarily restricted endowment | 00 | | | | | | |
| C | The percentages on lines 2a, 2b, and 2c shou | | | | | | | |
| 2- | Are there endowment funds not in the posses | | ation that are hal | d and administ | arad far th | o organization | | |
| Sa | | ision of the organiza | ation that are he | u anu auminist | ered for the | e organization | ΄ Γ | Yes No |
| | by: | • | | | | | 20(i) | Yes No |
| | (**) | | | | | | 3a(i) | X |
| h | If "Yes" on line 3a(ii), are the related organizat | | an Sahadula | | | | 3a(ii) | |
| 4 | Describe in Part XIII the intended uses of the | | | n! | | | <u> 30 </u> | I |
| | t VI Land, Buildings, and Equipme | | willetti turius. | | | | | |
| ı u. | Complete if the organization answered | |) Part IV line 11 | See Form 99 | ∩ Part X li | ine 10 | | |
| | Description of property | (a) Cost or o | | ost or other | · · · · · · · · · · · · · · · · · · · | cumulated | (d) Book | c valuo |
| | pescription of property | basis (investn | | sis (other) | , , , | reciation | (u) 500k | √ valu c |
| 12 | Land | 222.0 (11170011 | July Du | (551) | ЗЭРІ | | | |
| b | Buildings | | 2 | 391,108. | 1.1 | 07,546. | 1.283 | 3,562 |
| | Leasehold improvements | | | , | / - | - , , 5 - 5 • | -, -0. | -,000 |
| | | | | 301,218. | 2 | 10,493. | 91 | 0,725 |
| u | Equipment | | | , | | , , . | · | · , . <u>-</u> - , |

Schedule D (Form 990) 2017

1,374,287.

e Other

Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)

| Schedule D (Form 990) 2017 OF THE AMER | ICAS, INC. | 23-21 | 54856 Page |
|--|---------------------------|--|-----------------|
| Part VII Investments - Other Securities. | | | |
| Complete if the organization answered "Yes" | | | |
| (a) Description of security or category (including name of security) | (b) Book value | (c) Method of valuation: Cost or end-of-ye | ar market value |
| (1) Financial derivatives | | | |
| (2) Closely-held equity interests | | | _ |
| (3) Other | | | |
| (A) | | | _ |
| (B) | | | _ |
| (C) | | | 4 |
| (D) | | | |
| (E) | | 4 | |
| (F) | | | |
| (G) | | | <u> </u> |
| (H) | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) | | | |
| Part VIII Investments - Program Related. | | | |
| Complete if the organization answered "Yes" | | | |
| (a) Description of investment | (b) Book value | (c) Method of valuation: Cost or end-of-ye | ar market value |
| <u>(1)</u> | | | |
| (2) | | | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | (| | |
| (8) | | | |
| (9) Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) | | | |
| Part IX Other Assets. | | / | |
| Complete if the organization answered "Yes" | on Form 990. Part IV lir | e 11d. See Form 990. Part X. line 15 | |
| | Description | | (b) Book value |
| (1) | | , | |
| (2) | | | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line | 9 15.) | | |
| Part X Other Liabilities. | • | | |
| Complete if the organization answered "Yes" | on Form 990, Part IV, lir | e 11e or 11f. See Form 990, Part X, line 25. | |
| 1. (a) Description of liability | | (b) Book value | |
| (1) Federal income taxes | | | |
| (2) | | | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |

Schedule D (Form 990) 2017

(8)

Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) 2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII X

| Sche | dule D (Form 990) 2017 OF THE AMERICAS, INC. | | | | <u> 2154856</u> | Page 4 |
|-------|--|------------|-----------------|---------|-----------------|--------------|
| Par | t XI Reconciliation of Revenue per Audited Financial Statemer | nts Witl | n Revenue per R | eturn | ١. | |
| | Complete if the organization answered "Yes" on Form 990, Part IV, line 12a. | | | | 0 205 | <u> </u> |
| 1 | Total revenue, gains, and other support per audited financial statements | | | 1 | 8,295 | ,600. |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | ا ء ا | 982,847. | | | |
| | Net unrealized gains (losses) on investments | 2a 2b | 449,678. | | | |
| | Donated services and use of facilities | | 440,070. | | | |
| | Recoveries of prior year grants Other (Describe in Red VIII.) | | | | | |
| | Other (Describe in Part XIII.) | | | 2e | 1,432 | 525. |
| 3 | Add lines 2a through 2d Subtract line 2e from line 1 | | | 3 | 6,863 | |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | | | 0,000 | , 0 , 5 • |
| - | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | | | |
| | Other (Describe in Part XIII.) | 4b | | | | |
| | Add lines 4a and 4b | | | 4c | | 0. |
| 5 | Total revenue. Add lines 3 and 4c. (<i>This must equal Form</i> 990, <i>Part I, line</i> 12.) | | | 5 | 6,863 | ,075. |
| | t XII Reconciliation of Expenses per Audited Financial Stateme | | | Retu | | , |
| | Complete if the organization answered "Yes" on Form 990, Part IV, line 12a. | | | | | |
| 1 | Total expenses and losses per audited financial statements | | | 1 | 7,754 | ,429. |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | | | | | |
| а | Donated services and use of facilities | 2a | 449,678. | | | |
| b | Prior year adjustments | 2b | | | | |
| С | Other losses | 2c | | | | |
| d | Other (Describe in Part XIII.) | 2d | | | | |
| е | Add lines 2a through 2d | | | 2e | | <u>,678.</u> |
| 3 | Subtract line 2e from line 1 | | | 3 | 7,304 | <u>,751.</u> |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | | | | |
| | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | | | |
| | Other (Describe in Part XIII.) | 4b | | | | ^ |
| _ | Add lines 4a and 4b | | | 4c | 7 204 | 0. |
| 5 | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) | | | 5 | 7,304 | , / 51 • |
| | t XIII Supplemental Information. | | 101 D 11/1 | 4 5 . | V II O D I | N/I |
| | de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part I' | | | 4; Part | X, line 2; Part | XI, |
| iines | 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any addit | ionai into | rmation. | | | |
| | | | | | | |
| PAF | RT IV, LINE 2B: | | | | | |
| | | | | | | |
| THE | ORGANIZATION RECEIVES FUNDS FROM MEMBER C | LUBS | ON BEHALF | OF (| OTHER | |
| 000 | ANTENDO CHILDREN IN HOLDS AND DEDICATE | T 37 36 | AVEG DEMICE | 7 NT (1 | EG EG EI | |
| ORC | SANIZATIONS, WHICH IT HOLDS AND, PERIODICAL | т Х М | AKES REMITT | ANC | ES TO TI | HEM. |
| THE | SE FUNDS ARE NOT OWNED BY THE ORGANIZATION | NOR | DOES IT EX | ERC | ISE | |
| | 0. | | | | | |
| DIS | SCRETION OVER RECEIPTS OR DISBURSEMENTS. C | ONSE | QUENTLY, TH | EY Z | ARE | |
| | | | | | | |
| INC | LUDED AS A LIABILITY ON THE STATEMENT OF F | 'INAN | CIAL POSITI | ON. | RECEI | PTS |
| ΔNI | D DISBURSEMENTS OF AGENCY FUNDS ARE NOT INC | ואַמוו.זי | O TN THE ST | ומית | MENTS O | r. |
| 71111 | DIDDORDEMENTS OF MODRET FORDS ARE NOT INC | | J 111 1111 D1 | 231 111 | MINIO O | - |
| ACT | PIVITIES. | | | | | |
| | | | | | | |
| | om ve time 4. | | | | | |
| PAF | RT V, LINE 4: | | | | | |
| THE | E ENDOWMENT FUND EXISTS TO PROVIDE A SUPPLE | MENT | TO OPERATI | NG : | INCOME, | AND |

FOR THE PURPOSES OF LONG-TERM GROWTH OF ASSETS FOR THE ORGANIZATION.

| Supplemental Information (continued) |
|--|
| |
| PART X, LINE 2: |
| SIA IS EXEMPT FROM FEDERAL INCOME TAX UNDER SECTION 501(C)(3) OF THE |
| INTERNAL REVENUE CODE (IRC). THE ORGANIZATION FOLLOWS THE ACCOUNTING |
| GUIDANCE FOR UNCERTAINTY IN INCOME TAXES USING THE FINANCIAL ACCOUNTING |
| STANDARDS BOARD (FASB) ASC 740, INCOME TAXES. USING THAT GUIDANCE, TAX |
| POSITIONS INITIALLY NEED TO BE RECOGNIZED IN THE FINANCIAL STATEMENTS WHEN |
| IT IS MORE LIKELY THAN NOT THAT THE POSITION WILL BE SUSTAINED UPON |
| EXAMINATION OF THE TAX AUTHORITIES. IT ALSO PROVIDES GUIDANCE ON THE |
| RECOGNITION, MEASUREMENT, AND CLASSIFICATION OF INCOME TAX UNCERTAINTIES, |
| ALONG WITH ANY RELATED INTEREST OR PENALTIES. |
| |
| THE ORGANIZATION'S FEDERAL TAX RETURN IS SUBJECT TO AUDIT BY TAXING |
| AUTHORITIES. AS OF AUGUST 31, 2018, THE ORGANIZATION HAD NO UNCERTAIN TAX |
| POSITIONS THAT QUALIFY FOR EITHER RECOGNITION OR DISCLOSURE. |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |

SCHEDULE F (Form 990)

Department of the Treasury Internal Revenue Service

Statement of Activities Outside the United States

► Complete if the organization answered "Yes" on Form 990, Part IV, line 14b, 15, or 16.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

2017
Open to Public Inspection

Name of the organization

SOROPTIMIST INTERNATIONAL

Employer identification number

| OF THE AMERICAS | | | | 23-21548 | |
|----------------------------------|--------------------|-------------------------------------|--|----------------------------------|---------------------|
| | | ctivities Ou | tside the United States. Comple | ete if the organization answered | d "Yes" on |
| Form 990, Part IV | | | | | |
| | | | ds to substantiate the amount of its gra | | 7 |
| the grantees' eligibility for | or the grants or a | assistance, and | the selection criteria used to award the | e grants or assistance? 🚨 | X Yes No |
| | | | | | |
| - | ribe in Part V the | e organization's | procedures for monitoring the use of it | s grants and other assistance of | outside the |
| United States. | ha fallandaa Dad | . L. lina O tabla a | | and ded \ | |
| 3 Activities per Region. (I | (b) Number of | | an be duplicated if additional space is a (d) Activities conducted in the region | | (f) Total |
| (a) Negion | offices | employees, agents, and | (by type) (such as, fundraising, pro- | is a program service, | expenditures |
| | in the region | agents, and independent contractors | gram services, investments, grants to | | for and investments |
| | | contractors in the region | recipients located in the region) | of service(s) in the region | in the region |
| EAST ASIA AND THE | | in the region | | | |
| PACIFIC - AUSTRALIA, | | | | | |
| BRUNEI, BURMA, | | | GRANTS TO RECIPIENTS | | |
| CAMBODIA, | 0 | 0 | LOCATION IN REGION | | 203,500. |
| | | | | | |
| | | | | | |
| | | | GRANTS TO RECIPIENTS | | |
| NORTH AMERICA | 0 | 0 | LOCATION IN REGION | | 46,000. |
| | | | | | |
| | | | GRANTS TO RECIPIENTS | | |
| SOUTH AMERICA | 0 | 0 | LOCATION IN REGION | | 76,000. |
| SOUTH AMERICA | | 0 | LOCATION IN REGION | | 78,000. |
| | | | 1 | | |
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| 3 a Sub-total | 0 | 0 | | | 325,500. |
| b Total from continuation | | _ | | | |
| sheets to Part I | 0 | 0 | | | 0. |
| c Totals (add lines 3a | | _ | | | 205 500 |
| and 3b) | 0 | 0 | | _ | 325,500. |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule F (Form 990) 2017

Schedule F (Form 990) 2017 OF THE AMERICAS, INC.

Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

| SOUTH AMERICA SOROPTIMIST CLUB SOUTH AMERICA SOROPTIMIST CLUB SOUTH AMERICA REGION SOROPTIMIST CLUB ASIA/PACIFIC SOROPTIMIST CLUB SOROPTIMIST | 1 (a) Name of organization | (b) IRS code section and EIN (if applicable) | (c) Region | (d) Purpose of grant | (e) Amount of cash grant | (f) Manner of cash disbursement | (g) Amount of noncash assistance | (h) Description of noncash assistance | (i) Method of valuation (book, FMV, appraisal, other) |
|---|----------------------------|--|---------------|----------------------|---------------------------------------|---------------------------------|----------------------------------|---|---|
| SOUTH AMERICA SOROPTIMIST CLUB ASIA/PACIFIC SOROPTIMIST CLUB ASIA/PACIFIC SOROPTIMIST CLUB ASIA/PACIFIC SOROPTIMIST CLUB SOUTH AMERICA SOROPTIMIST CLUB REGION SOROPTIMIST CLUB SOROPTIMIST CLUB ASIA/PACIFIC SOROPTIMIST CLUB ASIA/PACIFIC SOROPTIMIST CLUB SOROPTIMIST CLUB ASIA/PACIFIC SOROPTIMIST CLUB | | | | | | | ·O` | | |
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| ASIA/PACIFIC SRANTS 5,000.WIRE 0. SOROPTIMIST CLUB ASIA/PACIFIC SRANTS 5,000.WIRE 0. SOUTH AMERICA SOROPTIMIST CLUB REGION SRANTS 5,000.WIRE 0. SOROPTIMIST CLUB ASIA/PACIFIC SRANTS 1,000.WIRE 0. SOROPTIMIST CLUB ASIA/PACIFIC SRANTS 5,000.WIRE 0. SOROPTIMIST CLUB ASIA/PACIFIC SRANTS 5,000.WIRE 0. SOROPTIMIST CLUB ASIA/PACIFIC SRANTS 5,000.WIRE 0. | | | | | 4,000, | WIRE | 0. | | |
| ASIA/PACIFIC GRANTS 5,000.WIRE 0. SOUTH AMERICA SOROPTIMIST CLUB ASIA/PACIFIC GRANTS 1,000.WIRE 0. SOROPTIMIST CLUB ASIA/PACIFIC GRANTS 5,000.WIRE 0. SOROPTIMIST CLUB ASIA/PACIFIC GRANTS 5,000.WIRE 0. | | | ASIA/PACIFIC | | 5,000. | WIRE | 0. | | |
| REGION GRANTS 5,000.WIRE 0. SOROPTIMIST CLUB ASIA/PACIFIC GRANTS 1,000.WIRE 0. SOROPTIMIST CLUB ASIA/PACIFIC GRANTS 5,000.WIRE 0. SOUTH AMERICA SOROPTIMIST CLUB REGION GRANTS 3,500.WIRE 0. | | | | | 5,000. | WIRE | 0. | | |
| SOROPTIMIST CLUB ASIA/PACIFIC GRANTS 1,000.WIRE 0. SOROPTIMIST CLUB ASIA/PACIFIC GRANTS 5,000.WIRE 0. SOUTH AMERICA SOROPTIMIST CLUB REGION GRANTS 3,500.WIRE 0. | | | | | 5,000. | WIRE | 0. | | |
| SOROPTIMIST CLUB ASIA/PACIFIC GRANTS 5,000.WIRE 0. SOUTH AMERICA SOROPTIMIST CLUB REGION GRANTS 3,500.WIRE 0. | | | · ` | | | | 0. | | |
| SOUTH AMERICA SOROPTIMIST CLUB REGION GRANTS 3,500.WIRE 0. | | | (0 | SOROPTIMIST CLUB | | | | | |
| | | | SOUTH AMERICA | SOROPTIMIST CLUB | | | | | |
| Enter total number of recipient organizations listed above that are recognized as channes by the foreign country recognized as tax-exempt | 2 Enter total number of | recipient organization | | | · · · · · · · · · · · · · · · · · · · | | 1 | | ı |

Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter
 Enter total number of other organizations or entities

12

Schedule F (Form 990) 2017

| Schedule | F (Form 990) | | E AMERICAS, | | | 23-21 | 54856 | | Page 2 |
|--------------|--------------------|---|-------------------------|--------------------------------|--------------------------|---------------------------------|---|--|---|
| Part II | | | | ations or Entities Outside the | United States. | (Schedule F (Form 9 | 990), Part II, line | 1) | |
| 1 (a) Nam | ne of organization | (b) IRS code section and EIN (if applicable) | (c) Region | (d) Purpose of grant | (e) Amount of cash grant | (f) Manner of cash disbursement | (g) Amount of non-cash assistance | (h) Description of non-cash assistance | (i) Method of valuation (book, FMV, appraisal, other) |
| | | | ASIA/PACIFIC | SOROPTIMIST CLUB GRANTS | 500. | WIRE | 0. | · · · · · · · · · · · · · · · · · · · | |
| | | | SOUTH AMERICA REGION | SOROPTIMIST CLUB | 4,000. | WIRE | 0. | | |
| | | | ASIA/PACIFIC | SOROPTIMIST CLUB GRANTS | 1,000 | WIRE | 0. | | |
| | | | SOUTH AMERICA REGION | SOROPTIMIST CLUB GRANTS | 500. | WIRE | 0. | | |
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Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed. (h) Method of valuation (book, FMV, appraisal, other) (g) Description of (c) Number of (d) Amount of (e) Manner of (f) Amount of (a) Type of grant or assistance (b) Region noncash assistance recipients cash grant cash disbursement noncash assistance LIVE YOUR DREAM AWARD EAST ASIA/PACIFIC 66 186,000. WIRE TRANSFER LIVE YOUR DREAM AWARD NORTH AMERICA 10 46,000 WIRE TRANSFER 0. LIVE YOUR DREAM AWARD SOUTH AMERICA 10 54,000 WIRE TRANSFER 0.

Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see

| | ··· Totelgit Forms | | |
|---|---|-----|------|
| 1 | Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926) | Yes | X No |
| 2 | Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return To Report Transactions With Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; don't file with Form 990) | Yes | X No |
| 3 | Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations (see Instructions for Form 5471) | Yes | X No |
| 4 | Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621) | Yes | X No |
| 5 | Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect to Certain Foreign Partnerships (see Instructions for Form 8865) | Yes | X No |

Instructions for Form 5713; don't file with Form 990)

Schedule F (Form 990) 2017

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Part V | Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information. See instructions.

PART I, LINE 2:

Schedule F (Form 990) 2017

FOR SIA'S LIVE YOUR DREAM AWARD PROGRAMS, APPLICANTS ARE CHOSEN AT ALL
LEVELS USING THE SAME JUDGING CRITERIA AND BASED UPON INFORMATION

PROVIDED BY THE APPLICANT. THE AWARDS ARE GIVEN TO SUPPORT THE RECIPENTS'

EDUCATION. FOLLOW UP IS DONE ON THE PLANNED PROGRAM OUTCOMES TO MEASURE

IF GOALS OR OBJECTIVES OF THE PROGRAM ARE BEING MET.

SOROPTIMIST CLUB GRANTS ARE AWARDED TO SIA CLUBS TO START OR CONTINUE
PROJECTS IN THEIR COMMUNITIES THAT IMPROVE THE LIVES OF WOMEN AND GIRLS.

CLUBS REQUEST GRANTS THROUGH AN APPLICATION PROCESS AND GRANTS ARE

REVIEWED BY THE SIA PROGRAM CHAIRS, WHO DETERMINE WHICH PROJECTS ARE

FUNDED AND THE RECOMMENDED FUNDING LEVELS. FINAL GRANT FUNDING IS

APPROVED BY THE PRESIDENT. CLUBS SIGN A CONTRACT STATING THAT THEY WILL

UNDERTAKE THE APPROVED PROJECTS AND THAT ANY CHANGES NEED TO BE APPROVED

BY SIA. THEY ARE ALSO RESPONSIBLE FOR FILING TWELVE MONTH REPORTS ON THE

PROGRESS OF THEIR PROJECTS.

SCH F, PART V

IN OUR MISSION TO IMPROVE THE LIVES OF WOMEN AND GIRLS THROUGHOUT THE
WORLD, IT IS NOT THE POLICY OF SOROPTIMIST INTERNATIONAL TO DETERMINE
THE CHARITABLE STATUS OF ORGANIZATIONS RUNNING THE PROGRAMS WHICH
ACCOMPLISH OUR MISSION.

SCHEDULE I (Form 990)

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

Attach to Form 990.

► Go to www.irs.gov/Form990 for the latest information.

2017
Open to Public Inspection

Name of the organization

Department of the Treasury Internal Revenue Service

SOROPTIMIST INTERNATIONAL

OF THE AMERICAS. INC.

Employer identification number 23 – 21 5 4 8 5 6

| OF IRE AM | IEKICAS, I | 11/0. | | | | | 23-21 | 34030 | |
|--|----------------------|------------------------------------|--------------------------|---|--|---------------------------------------|--------------------------------|--------|--|
| Part I General Information on Grants a | ınd Assistance | | | | | | | | |
| 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection | | | | | | | | | |
| criteria used to award the grants or assis | X Yes | No No | | | | | | | |
| 2 Describe in Part IV the organization's pro | | | | | | | | | |
| Part II Grants and Other Assistance to | Domestic Organi | zations and Domestic | c Governments. C | omplete if the orga | anization answered "Y | es" on Form 990, Part | : IV, line 21, for any | | |
| recipient that received more than | \$5,000. Part II can | be duplicated if additi | ional space is need | ded. | | | | | |
| (a) Name and address of organization or government | (b) EIN | (c) IRC section (if applicable) | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of noncash assistance | (h) Purpose of or assistand | | |
| BORREGO SPRINGS, CA P.O. BOX 504 BORREGO SPRINGS, CA 92004-0504 | 95-6131242 | 501C3 | 2,500. | | | | SOROPTIMIST CLUB | GRANTS | |
| | 75 5151212 | - | 2,000 | | | | | | |
| BUTLER COUNTY, PA P.O. BOX 1882 BUTLER, PA 16003-1882 | 25-6063754 | 501C3 | 5,000. | 0. | | | SOROPTIMIST CLUB | GRANTS | |
| CENTRAL JERSEY COAST, NJ 1556 SCHOLAS PL TOMS RIVER, NJ 08755 | 22-6073793 | 501C3 | 2,000. | 0. | | | SOROPTIMIST CLUB | GRANTS | |
| DAVIS, CA P.O. BOX 472 DAVIS, CA 95617-0472 | 94-6174151 | 501C3 | 1,000. | 0. | | | SOROPTIMIST CLUB | GRANTS | |
| IDYLLWILD, CA P.O. BOX 901 IDYLLWILD, CA 92549-0901 | 33-0100832 | 501C3 | 1,000. | 0. | | | SOROPTIMIST CLUB | GRANTS | |
| KENTON, OH 7542 STATE RT 68 KENTON, OH 43326 | NO. | 501C3 | 3,000. | 0. | | | SOROPTIMIST CLUB | | |
| 2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table | | | | | | | | | |
| 3 Enter total number of other organization | | | | | | | | 0. | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2017)

| (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|--|------------|-------------------------------|--------------------------|-----------------------------------|--|--|---------------------------------------|
| MILWAUKEE, WI 4166 SOUTH 5TH PLACE | | | | | | ~~ | |
| MILWAUKEE, WI 53207 | 39-6078407 | 501C3 | 1,500. | 0. | | | SOROPTIMIST CLUB GRANTS |
| RIO VISTA, CA | | | | | , 0 | | |
| P.O. BOX 152 RIO VISTA, CA 94571-0152 | 94-6104120 | 501C3 | 1,500. | 0 | | | SOROPTIMIST CLUB GRANT: |
| ************************************** | 94-0104120 | 50103 | 1,300. | 0. | | | BOROFIIMIBI CHUB GRANIS |
| SALT LAKE CITY, UT P.O. BOX 571021 | | | | | | | |
| SALT LAKE CITY, UT 84157-1021 | 20-0664973 | 501C3 | 3,500. | 0. | <u> </u> | | SOROPTIMIST CLUB GRANTS |
| TACOMA, WA | | | | 5 | | | |
| 2053 NORTH FREMONT | | | | | | | |
| TACOMA, WA 98406 | 91-6056161 | 501C3 | 3,000. | 0. | | | SOROPTIMIST CLUB GRANTS |
| VACAVILLE TWILIGHT | | | | | | | |
| P.O. BOX 658 | 82-1369826 | 501C3 | 5.000. | 0. | | | SOROPTIMIST CLUB GRANT: |
| VACAVILLE, CA 95696 | 02-1309020 | 501C3 | 5,000. | 0. | | | SOROPTIMIST CLUB GRANT |
| VALENCIA | | | | | | | |
| P.O. BOX 802275 SANTA CLARITA, CA 91380-2275 | 95-4002539 | 501C3 | 2,000. | 0. | | | SOROPTIMIST CLUB GRANTS |
| | | | , | | | | |
| VIRGINIA, MN P.O. BOX 389 | | | | | | | |
| VIRGINIA, MN 55792-0389 | 41-6040928 | 501C3 | 1,000. | 0. | | | SOROPTIMIST CLUB GRANT: |
| DENICIA CA | | | | | | | |
| BENICIA, CA P.O. BOX 282 | | | | | | | |
| BENICIA, CA 94510-0282 | 94-2359493 | 501C3 | 500. | 0. | | | SOROPTIMIST CLUB GRANT: |
| CORONA, CA | | | | | | | |
| P.O. BOX 381 | | | | | | | |
| CORONA, CA 92878-0381 | 95-6096040 | 501C3 | 500. | 0. | | | SOROPTIMIST CLUB GRANT |

Schedule I (Form 990)

Schedule I (Form 990)

Page 2

Schedule I (Form 990) (2017)

Part III

OF THE AMERICAS, INC. Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.

| Part III can be duplicated if additional space is needed. | | | | | 1 |
|--|--------------------------|--------------------------|---------------------------------------|---|---------------------------------------|
| (a) Type of grant or assistance | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of non- cash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of noncash assistance |
| LIVE YOUR DREAM AWARD | 114 | 298,000. | 0. | | |
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| Doub IV Supplemental Information Dravide the information rea | uired in Dort Lalia | a Or Dort III. column | (b), and any other of | dditional information | |

Part IV | Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

PART I, LINE 2:

FOR SIA'S LIVE YOUR DREAM AWARD PROGRAMS, APPLICANTS ARE CHOSEN AT THREE

ORGANIZATIONAL LEVELS - CLUB, REGION AND HEADQUARTERS - USING THE SAME

JUDGING CRITERIA AND BASED UPON INFORMATION PROVIDED BY THE APPLICANT. THE

AWARDS ARE GIVEN TO SUPPORT THE RECIPENTS EDUCATION. FOLLOW UP IS DONE ON

THE PLANNED PROGRAM OUTCOMES TO MEASURE IF GOALS OR OBJECTIVES OF THE

PROGRAM ARE BEING MET.

| Schedule I (Form 990) OF THE AMERICAS, INC. Part IV Supplemental Information | 23-2154856 Page 2 |
|---|-------------------|
| Part IV Supplemental information | |
| PROJECTS IN THEIR COMMUNITIES THAT IMPROVE THE LIVES OF WO | MEN AND GIRLS. |
| CLUBS REQUEST GRANTS THROUGH AN APPLICATION PROCESS AND GR | ANTS ARE REVIEWED |
| BY THE SIA PROGRAM CHAIRS, WHO DETERMINE WHICH PROJECTS AR | E FUNDED AND THE |
| RECOMMENDED FUNDING LEVELS. FINAL GRANT FUNDING IS APPROVE | D BY THE |
| PRESIDENT. BEFORE RECEIVING FUNDS, CLUBS SIGN A CONTRACT S | TATING THAT THEY |
| WILL UNDERTAKE THE APPROVED PROJECTS AND THAT ANY CHANGES | NEED TO BE |
| APPROVED BY SIA. THEY ARE ALSO RESPONSIBLE FOR FILING TWEL | VE MONTH REPORTS |
| ON THE PROGRESS OF THEIR PROJECTS. | |
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Schedule I (Form 990)

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest

Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23. ► Attach to Form 990.

Open to Public Inspection

Internal Revenue Service Name of the organization

Department of the Treasury

► Go to www.irs.gov/Form990 for instructions and the latest information. SOROPTIMIST INTERNATIONAL

OF THE AMERICAS, INC. **Employer identification number** 23-2154856

OMB No. 1545-0047

| Pa | art I Questions Regarding Compensation | | | | |
|------------|---|-----|-----|----|--|
| | | | Yes | No | |
| 1 a | Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, | A | | | |
| | Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. | | | | |
| | First-class or charter travel Housing allowance or residence for personal use | | | | |
| | Travel for companions Payments for business use of personal residence | | | | |
| | Tax indemnification and gross-up payments Health or social club dues or initiation fees | | | | |
| | Discretionary spending account Personal services (such as, maid, chauffeur, chef) | | | | |
| | | | | | |
| b | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or | | | | |
| | reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain | 1b | | | |
| 2 | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, | | | | |
| | trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a? | 2 | | | |
| | | | | | |
| 3 | Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's | | | | |
| | CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to | | | | |
| | establish compensation of the CEO/Executive Director, but explain in Part III. | | | | |
| | X Compensation committee X Written employment contract | | | | |
| | Independent compensation consultant X Compensation survey or study | | | | |
| | X Approval by the board or compensation committee | | | | |
| | | | | | |
| 4 | During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing | | | | |
| | organization or a related organization: | | | | |
| а | Receive a severance payment or change-of-control payment? | 4a | | Х | |
| b | Participate in, or receive payment from, a supplemental nonqualified retirement plan? | 4b | Х | | |
| С | c Participate in, or receive payment from, an equity-based compensation arrangement? | | | | |
| | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. | | | | |
| | | | | | |
| | Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. | | | | |
| 5 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation | | | | |
| | contingent on the revenues of: | | | | |
| а | The organization? | 5a | | Х | |
| b | Any related organization? | 5b | | Х | |
| | If "Yes" on line 5a or 5b, describe in Part III. | | | | |
| 6 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation | | | | |
| | contingent on the net earnings of: | | | | |
| | The organization? | 6a | | X | |
| b | Any related organization? | 6b | | Х | |
| | If "Yes" on line 6a or 6b, describe in Part III. | | | | |
| 7 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments | | | | |
| | not described on lines 5 and 6? If "Yes," describe in Part III | 7 | | X | |
| 8 | Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the | | | | |
| | initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III | 8 | | X | |
| 9 | If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in | | | | |
| | Populations section 52 4059 6(a)2 | ۱ ۵ | l | l | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2017

Schedule J (Form 990) 2017 Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| | (B) Breakdown of | W-2 and/or 1099-MI | SC compensation | (C) Retirement and other deferred | (D) Nontaxable benefits | (E) Total of columns (B)(i)-(D) | (F) Compensation in column (B) |
|----------------------------------|--------------------------|-------------------------------------|-------------------------------------|-----------------------------------|-------------------------|------------------------------------|---|
| (A) Name and Title | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | compensation | Deficition | (5)(1)-(5) | reported as deferred on prior Form 990 |
| (1) ELIZABETH LUCAS SUBLEWSKI (i | 275,666. | 0. | 0. | 46,769. | 17,048. | 339,483. | 0. |
| EXECUTIVE DIRECTOR & CEO | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (2) DARLENE FRIEDMAN (i | | 0. | 0. | 15,783. | 24,301. | 151,812. | 0. |
| SR. DIR, OF MARKETING COM | | 0. | 0. | 0. | 0. | 0. | 0. |
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| Part III Supplemental Information |
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| Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information. |
| |
| PART I, LINE 4B: |
| ELIZABETH LUCAS SUBLEWSKI - \$10,000 TO 457F PLAN |
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SCHEDULE M (Form 990)

Noncash Contributions

OMB No. 1545-0047

Open To Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

► Go to www.irs.gov/Form990 for the latest information.

OF THE AMERICAS, INC.

SOROPTIMIST INTERNATIONAL

Employer identification number 23-2154856

| Pai | rt I Types of Property | | | | | | | |
|-----|--|-------------------------------|---|---|---|------|----------|----------|
| | | (a) Check if applicable | (b) Number of contributions or items contributed | (c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g | (d) Method of de noncash contribu | | • | :s |
| 1 | Art - Works of art | | | | | | | |
| 2 | Art - Historical treasures | | | | | | — | |
| 3 | Art - Fractional interests | | | | | | | |
| 4 | Books and publications | | | | | | | |
| 5 | Clothing and household goods | X | | 2,900. | FAIR MARKET | ' VA | LUE | |
| 6 | Cars and other vehicles | | | | | | | |
| 7 | Boats and planes | | | | | | | |
| 8 | Intellectual property | | | _ | | | | |
| 9 | Securities - Publicly traded | X | 1 | 36,757. | FAIR MARKET | ' VA | LUE | |
| 10 | Securities - Closely held stock | | | | • | | | |
| 11 | Securities - Partnership, LLC, or | | | | | | | |
| 40 | trust interests | | | | | | | |
| 12 | Securities - Miscellaneous | | | | | | | |
| 13 | Qualified conservation contribution - | | | | | | | |
| 14 | Historic structures Qualified conservation contribution - Other | | | | | | | |
| 15 | Real estate - Residential | | | | | | | |
| 16 | Real estate - Commercial | | | | | | | |
| 17 | Real estate - Other | | | / | | | | |
| 18 | Collectibles | | | | | | | |
| 19 | Food inventory | | | | | | | |
| 20 | Drugs and medical supplies | | 1 | | | | | |
| 21 | Taxidermy | | | | | | | |
| 22 | Historical artifacts | |) | | | | | |
| 23 | Scientific specimens | | | | | | | |
| 24 | Archeological artifacts | | | | | | | |
| 25 | Other (| | | | | | | |
| 26 | Other () | | | | | | | |
| 27 | Other () | | | | | | | |
| 28 | Other () | | | | | | | |
| 29 | Number of Forms 8283 received by the organization | zation durin | g the tax year for o | contributions | | | | |
| | for which the organization completed Form 828 | 33, Part IV, I | Donee Acknowled | gement 29 | | | 0 | |
| | | | | | | | Yes | No |
| 30a | During the year, did the organization receive by | contribution | on any property rep | ported in Part I, lines 1 throu | gh 28, that it | | | |
| | must hold for at least three years from the date | of the initia | al contribution, and | d which isn't required to be υ | sed for | | | |
| | exempt purposes for the entire holding period? | ? | | | | 30a | | X |
| b | If "Yes," describe the arrangement in Part II. | | | | | | | |
| 31 | Does the organization have a gift acceptance p | • | - | • | | 31 | X | <u> </u> |
| 32a | Does the organization hire or use third parties of | or related or | rganizations to soli | cit, process, or sell noncash | | | | |
| | contributions? | | | | | 32a | | X |
| b | If "Yes," describe in Part II. | | | | | | | |
| 33 | If the organization didn't report an amount in co | olumn (c) fo | r a type of propert | y for which column (a) is che | cked, | | | |
| | describe in Part II. | | | | | | | |

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) 2017

23-2154856

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Schedule M (Form 990) 2017

732142 09-07-17

SCHEDULE O

Internal Revenue Service

(Form 990 or 990-EZ) Department of the Treasury

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ ► Go to www.irs.gov/Form990 for the latest information. Open to Public

OMB No. 1545-0047

Inspection

Name of the organization

SOROPTIMIST INTERNATIONAL OF THE AMERICAS, INC.

Employer identification number 23-2154856

FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

PROGRAMS: LIVE YOUR DREAM AWARDS AND DREAM IT, BE IT, IN 21 COUNTRIES

AND TERRITORIES.

FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS:

OF RECIPIENTS REPORT INCREASED SELF-ESTEEM; AND 97% OF RECIPIENTS FEEL

THEY ARE NOW A ROLE MODEL FOR THEIR DEPENDENTS.

FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS:

FUTURE SUCCESS; 87% OF PARTICIPANTS FEEL MORE PREPARED TO PURSUE THEIR

CAREER GOALS; AND 88% OF PARTICIPANTS CREATED ACHIEVABLE GOALS FOR

THEIR FUTURE.

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:

OTHER PROGRAMS: SOROPTIMIST CLUB GRANTS FOR WOMEN AND GIRLS PROVIDE

FINANCIAL SUPPORT TO LOCAL CLUBS TO FUND LOCAL PROJECTS BENEFITTING

WOMEN AND GIRLS. IN THIS FISCAL YEAR, MORE THAN 2,500 WOMEN BENEFITTED

FROM THE PROJECTS SUPPORTED BY THESE GRANTS.

EXPENSES \$ 130 423 INCLUDING GRANTS OF \$ 72,500. REVENUE \$ 0.

OTHER PROGRAMS: IN 2014, SOROPTIMIST LAUNCHED LIVEYOURDREAM.ORG TO

ENGAGE PEOPLE IN OUR LIFE-CHANGING PROGRAMS WHO ARE NOT MEMBERS. MORE

THAN 125,000 PEOPLE HAVE SIGNED UP TO ENGAGE WITH OUR ON-LINE COMMUNITY

AND TAKE ACTION TO ECONOMICALLY EMPOWER WOMEN AND GIRLS THROUGH ACCESS

TO EDUCATION.

EXPENSES \$ 50,451. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2017)

732211 09-07-17

Employer identification number 23-2154856

FORM 990, PART VI, SECTION A, LINE 6:

THE MEMBERS OF SIA INCLUDE 1,269 SOROPTIMIST CLUBS IN THE US (AND ITS TERRITORIES), CANADA, MEXICO, CENTRAL AMERICA, SOUTH AMERICA, TAIWAN, JAPAN, KOREA, PHILIPPINES, AND PALAU. EACH SOROPTIMIST CLUB HAS ONE VOTE WHICH IS EXERCISED VIA MAIL BALLOT. ANY INDIVIDUAL INTERESTED IN SUPPORTING OUR VISION, MISSION AND CORE VALUES IS PERMITTED TO JOIN.

FORM 990, PART VI, SECTION A, LINE 7A:

MEMBERS ELECT THE PRESIDENT-ELECT AND MEMBERS OF THE BOARD OF DIRECTORS. MEMBERS OF THE SIA BOARD OF DIRECTORS ARE ELECTED FROM 13 ELECTORAL AREAS AND SERVE STAGGERED 2-YEAR TERMS, WITH HALF OF THE DIRECTORS ROTATING OFF EACH YEAR.

FORM 990, PART VI, SECTION A, LINE 7B:

THE PRESIDENT-ELECT IS ELECTED ANNUALLY VIA MAIL BALLOT TO ALL THE SOROPTIMIST CLUBS IN GOOD STANDING AT THE TIME OF ELECTION, AND AUTOMATICALLY SUCCEEDS TO THE OFFICE OF PRESIDENT ON SEPTEMBER 1 OF THE FOLLOWING YEAR. AMENDMENTS TO THE ORGANIZATION'S ARTICLES OF INCORPORATION AND BYLAWS MUST BE APPROVED BY A MAJORITY OF THE SOROPTIMIST CLUBS, WITH ADVANCE NOTICE. IN ADDITION, THE CLUBS CONSIDER RESOLUTIONS DIRECTING CERTAIN MISSION-RELATED PROJECTS OR ACTIVITIES. ALL PROPOSED AMENDMENTS AND RESOLUTIONS ARE CONSIDERED BY DELEGATES ATTENDING THE CONVENTION AND THEN SENT IN FINAL FORM VIA MAIL BALLOT TO ALL SOROPTIMIST CLUBS IN GOOD STANDING FOR CONSIDERATION.

FORM 990, PART VI, SECTION B, LINE 11B:

THE FORM 990 IS PREPARED BY AN INDEPENDENT ACCOUNTING FIRM. A COPY OF THE

Employer identification number 23-2154856

COMPLETED FORM 990 WILL BE PROVIDED TO ALL BOARD MEMBERS FOR REVIEW PRIOR

TO FILING. APPROVAL OF THE FORM 990 WILL BE CONDUCTED THROUGH A MAIL BALLOT

OR AT A SCHEDULED BOARD OF DIRECTORS MEETING.

FORM 990, PART VI, SECTION B, LINE 12C:

DIRECTORS, OFFICERS AND EMPLOYEES OF SIA ARE EXPECTED TO ACT IN A MANNER TO PUT THE INTEREST OF SIA BEFORE ANY PERSONAL BENEFIT. INFORMATION OR PERSONAL CONTACTS GAINED THROUGH ASSOCIATIONS WITH SIA MAY NOT BE USED FOR PERSONAL PROFIT, GAIN OR ADVANTAGES. IMMEDIATE FAMILY MEMBERS OF SIA EMPLOYEES MAY NOT BE EMPLOYED BY, SIGN CONTRACTS FOR, OR RECEIVE ANY FINANCIAL COMPENSATION FROM OR HAVE BUSINESS INTERESTS WITH SIA. FROM TIME TO TIME, SIA CIRCULATES QUESTIONNAIRES ABOUT CONFLICTS OF INTEREST TO PERSONS, INCLUDING UPON COMMENCEMENT OF SERVICE ON THE BOARD OR EMPLOYMENT AND AT LEAST ANNUALLY THEREAFTER. ANY CONFLICTS DISCLOSED ARE REPORTED TO THE PRESIDENT OR EXECUTIVE DIRECTOR. THE PERSON SHALL REFRAIN FROM VOTING ON ANY SUCH TRANSACTION, PARTICIPATING IN DELIBERATIONS CONCERNING IT, OR USING PERSONAL INFLUENCE IN ANY WAY IN THE MATTER. THE PERSON OR THE PRESIDENT SHALL DISCLOSE A POTENTIAL CONFLICT OF INTEREST TO THE OTHER MEMBERS OF THE BOARD OR COMMITTEE.

FORM 990, PART VI, SECTION B, LINE 15:

SIA PAYS ITS EXECUTIVE DIRECTOR/CEO (CEO) FAIR MARKET VALUE FOR HIS/HER

SERVICES WITHIN THE CONTEXT OF FISCAL RESPONSIBILITY TO THE ORGANIZATION.

COMPARABLE COMPENSATION AND BENEFIT PACKAGES ARE RESEARCHED BY THE CHIEF

OPERATING AND FINANCE OFFICER (COO/CFO) OR AN OUTSIDE SOURCE AT THE

DISCRETION OF THE BOARD ON AN ANNUAL BASIS. THE BOARD WILL REVIEW BENEFITS

AND ADJUSTMENTS TO THE RANGE ANNUALLY, USING THIS RESEARCH AS A GUIDE. A

WRITTEN PERFORMANCE EVALUATION OF THE CEO IS PREPARED ANNUALLY AFTER

| OF THE AMERICAS, INC. | Employer identification number 23-2154856 |
|--|---|
| SEEKING INPUT FROM THE BOARD AT A BOARD MEETING. A SELF | EVALUATION PREPAREI |
| BY THE CEO IS CONSIDERED IN THE WRITTEN PERFORMANCE EVAL | UATION. THE |
| EXECUTIVE COMPENSATION COMMITTEE (THE PRESIDENT, PRESIDE | NT-ELECT AND THE |
| IMMEDIATE PAST PRESIDENT) RECOMMENDS THE CHANGE IN COMPE | NSATION AND BRINGS |
| THEIR RECOMMENDATION TO THE BOARD FOR A VOTE. THE EXECUT | IVE COMPENSATION |
| COMMITTEE MEETS WITH THE CEO TO DISCUSS THE EVALUATION A | ND ANY CHANGE IN |
| COMPENSATION. CONFIRMATION OF THE DELIBERATIONS AND FINA | L DECISIONS ARE |
| TIMELY DOCUMENTED. | |
| | |
| FORM 990, PART VI, SECTION B, LINE 15B: | |
| THE COMPENSATION OF THE COO/CFO IS DETERMINED BY THE CEO | AND IS BASED ON |
| COMPARABLE SALARY COMPENSATION STUDIES, MARKET RATES AND | PERFORMANCE. |
| | |
| FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COP | Y OF FORM 990: |
| PA, AL, AK, AR, CA, CO, CT, DC, FL, GA, HI, IL, KS, KY, ME, MD, MA, MI, MN | ,MS,MO,NH,NJ,NM,NY |
| NC, ND, OH, OK, OR, RI, SC, TN, UT, VA, WA, WV, WI, NV | |
| | |
| FORM 990, PART VI, SECTION C, LINE 19: | |
| THE GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY AND | FINANCIAL |
| STATEMENTS ARE MADE AVAILABLE TO THE PUBLIC UPON REQUEST | • |
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