

SOROPTIMIST INTERNATIONAL OF THE AMERICAS, INC.®

FFRC Co-Chairs/Co-Chairs-elect FFRC Chairs/Chairs-elect direct operations for global fundraising efforts and provide guidance to Country Leaders and, subsequently, Country Groups.	
Term	The FFRC Co-Chairs-elect would serve a one-year term and ascend to a one-year term as the FFRC Co-Chairs
Responsibilities	<ul style="list-style-type: none"> • Building a culture of philanthropy and working towards organizational philanthropic goals • Collaborating on global fundraising, donor engagement and retention strategies • Communicating with Country Leaders on their tactics and progress • Assisting Country Leaders with recruiting and leading Country Groups • Working with board liaison to engage the Board of Directors in fundraising • Working with SIA staff team to coordinate and execute meetings and subsequent work with FFRC • Working collaboratively with major gift team members to inspire new gifts • Monitoring progress towards fundraising goals
Eligibility	<ul style="list-style-type: none"> • Member in good standing • Active member of Laurel Society and/or Stargazer • Passion for SIA mission and goals • Enthusiasm for fundraising • Comfort working in a virtual environment • Strong communication and interpersonal skills • Desire to learn, grow and adapt to change • Preferred experience in fundraising, marketing, sales, nonprofit management, or other related fields (not required) • Preferred experience leading a volunteer group (not required)
Election/Appointment	Appointed by SIA Board of Directors through self-nomination
SIA Staff Team	Chief Marketing and Development Officer and Director of Donor Relations
Reporting	Report to the Board of Directors

FFRC Country Leaders FFRC Leaders direct operations for their Country Groups and lead fundraising efforts in their countries. They will serve as the representative of their Country Group members at all FFRC meetings.	
Size	<ul style="list-style-type: none"> 7-9 Country Leaders, a representative for each of the geographical areas.
Term	<ul style="list-style-type: none"> Two years with the possibility of an additional two-year term before they roll off
Responsibilities	<ul style="list-style-type: none"> Leading recruitment and operations for Country Groups Collaborating on global fundraising, donor engagement and retention strategies Working collaboratively with major gift team members to inspire new gifts Collaborating with SIA staff, board of directors and other stakeholders Monitoring progress towards fundraising goals
Eligibility	<ul style="list-style-type: none"> Member in good standing Active member of Laurel Society or Stargazer Passion for SIA mission and goals Enthusiasm for fundraising Comfort working in a virtual environment Strong communication and interpersonal skills Desire to learn, grow and adapt to change Preferred previous experience in fundraising, marketing, sales, nonprofit management, or other related fields (not required)
Election/Appointment	Appointed by the SIA Board of Directors through self-nomination
SIA Staff Team	Chief Marketing and Development Officer and Director of Donor Relations
Reporting	Report to the FFRC Co-Chairs and Co-Chairs-elect

FFRC Country Groups Country groups collaborate with FFRC Leaders to execute fundraising tactics in their countries. They will be represented by their Country Leader during FFRC meetings.	
Composition	Led by Fundraising Council Country Leader Members could include: <ul style="list-style-type: none"> • Region Fundraising Chair(s) • Major Gifts Ambassador- lead a 'Donor Relations Task Force' in the country • Business Ambassador (cause partnerships, corporate/foundation) • Community/LYD.org Ambassador (nonmember supporters) • Special Events Ambassador (ensuring fundraising is represented at various events) • Other, depending on interest and skill set
Term	Two years with the possibility of an additional two-year term before they roll off
Responsibilities	<ul style="list-style-type: none"> • Building a culture of philanthropy and working towards organizational philanthropic goals • Collaborating on global content and fundraising strategy • Collaborating with SIA staff, board of directors and other stakeholders • Helping to grow donor and potential donor engagement through introductions to the SIA mission and programs • Working collaboratively with team members to on various business areas
Eligibility	<ul style="list-style-type: none"> • Member in good standing • Active member of Laurel Society or Stargazer • Passion for SIA mission and goals • Enthusiasm for fundraising • Comfort working in a virtual environment • Strong communication and interpersonal skills • Desire to learn, grow and adapt to change • Preferred previous experience in fundraising, marketing, sales, nonprofit management, or other related fields (not required)
Election/Appointment	Appointment by the Country Leader in conjunction with the Region Governors and Governors-elect
SIA Staff Team	Chief Marketing and Development Officer and Director of Donor Relations
Reporting	Report to Country Leader
Meetings	Recommended: 10-12 based on needs of country group; led and organized by Country Leader