

## SIA Fiscal Year Membership Dashboard - March 2021

<b>TOTAL # INDIVIDUAL MEMBERS</b>	<b>28,054</b>
<b>TOTAL # CLUBS</b>	<b>1,229</b>

<i>Individual Members -</i>				
<b>Monthly Comparison:</b>				
	Current Month - Mar2021	Last year - Mar2020	Variance	
			Gain/Loss	%
<b>Total # of Individual Members</b>	28,054	30,130	(2,076)	-6.9%
# New	167	214	(47)	-22.0%
# Reinstated	4	-	4	100.0%
# Charter	-	-	-	0.0%
# Terminated	43	64	21	32.8%
Net Gain(Loss) in period	128	150	(22)	-14.7%

<i>Individual Members -</i>				
<b>FYTD Comparison</b>				
	FYTD: Sep2020- Mar2021	Last FYTD: Sep2019- Mar2020	Variance	
			Gain/Loss	%
<b>Total # of Individual Members</b>	28,054	30,130		
# New	1,130	1,629	(499)	-30.6%
# Reinstated	85	103	(18)	-17.5%
# Charter	45	199	(154)	-77.4%
# Terminated	898	677	(221)	-32.6%
Net Gain(Loss) in period	362	1,254	(892)	-71.1%

<i>Individual Member Type Breakdown:</i>				
	March 2021		March 2020	
Regular	27,617	Regular	29,628	
Life	437	Life	502	
<b>Total</b>	<b>28,054</b>	<b>Total</b>	<b>30,130</b>	

<i>Clubs -</i>				
<b>Monthly Comparison</b>				
	Current Month - Mar2021	Last year - Mar2020	Variance	
			Gain/Loss	%
<b>Total # Clubs</b>	1,229	1,259	(30)	-2.4%
# New/Reinstated	-	-	0	0.0%
# Disbanded	1	1	0	0.0%
Net Gain(Loss) in period	(1)	(1)	0	0.0%

<i>Clubs -</i>				
<b>FYTD Comparison</b>				
	FYTD: Sep2020- Mar2021	Last FYTD: Sep2019- Mar2020	Variance	
			Gain/Loss	%
<b>Total # Clubs</b>	1,229	1,259	(30)	-2.4%
# New/Reinstated	2	14	(12)	-85.7%
# Disbanded	21	22	1	4.5%
Net Gain(Loss) in period	(19)	(8)	(11)	-137.5%
# of Regions with a new club	2	8	(6)	-75.0%
% of Regions with a new club	6.9%	27.6%	-20.7%	-75.0%

### COMPARISON TO LAST FISCAL YEAR: end-of-FY19/20 benchmark

values in green on-pace to meet/exceed benchmark for new/reinstated/charter/terminated individual members, new/dropped clubs, and regions with a new club on a simple linear distribution

	FY20/21 Progress	FY19/20 Result: Benchmark	% of benchmark
<b>Total # of Individual Members</b>	28,054	27,692	101.3%
# New	1,130	2,469	45.8%
# Reinstated	85	168	50.6%
# Charter	45	346	13.0%
# Terminated	898	4,167	21.6%
Net Gain(Loss) in period	362	(1,184)	

	FY20/21 Progress	FY19/20 Result: Benchmark	% of benchmark
<b>Total # Clubs</b>	1,229	1,248	98.5%
# New	2	26	7.7%
# Disbanded	21	45	46.7%
Net Gain(Loss) in period	(19)	(19)	
# of Regions with a new club	2	11	18.2%
% of Regions with a new club	6.9%	37.9%	18.2%

**Individual Member Statistics by Region: 13-month Snapshot**  
Soroptimist International of the Americas

Region #	Region	3/31/20	4/30/20	5/31/20	6/30/20	7/31/20	8/31/20	9/30/20	10/31/20	11/30/20	12/31/20	1/31/21	2/28/21	3/31/21	Monthly Change from 2/28/21		YOY Change from 3/31/20		FY Change from 8/31/20	
		#Individual Members	#Individual Members	#Individual Members	#Individual Members	#Individual Members	#Individual Members	#Individual Members	#Individual Members	#Individual Members	#Individual Members	#Individual Members	#Individual Members	#Individual Members	#	%	#	%	#	%
101	Northeastern	218	218	216	213	189	189	189	189	192	192	194	195	195	0	0.0%	-23	-10.6%	6	3.2%
102	North Atlantic	1,219	1,233	1,232	1,180	1,122	1,093	1,071	1,077	1,083	1,071	1,078	1,078	1,078	0	0.0%	-141	-11.6%	-15	-1.4%
103	Central East Coast	435	435	437	410	387	390	390	393	390	383	384	382	385	3	0.8%	-50	-11.5%	-5	-1.3%
104	Southern	418	419	422	395	363	366	364	365	367	367	370	371	371	0	0.0%	-47	-11.2%	5	1.4%
105	Midwestern	747	747	746	670	657	673	675	667	673	672	673	684	685	1	0.1%	-62	-8.3%	12	1.8%
106	South Central	855	856	857	783	757	759	763	765	766	769	773	773	775	2	0.3%	-80	-9.4%	16	2.1%
107	North Central	217	217	217	195	196	185	185	185	185	185	185	185	186	1	0.5%	-31	-14.3%	1	0.5%
108	Rocky Mountain	534	533	533	464	451	451	442	448	446	446	447	447	447	0	0.0%	-87	-16.3%	-4	-0.9%
111	Northwestern	2,526	2,534	2,531	2,277	2,230	2,243	2,247	2,267	2,280	2,284	2,298	2,307	2,320	13	0.6%	-206	-8.2%	77	3.4%
112	Camino Real	762	760	765	738	717	685	691	692	694	694	695	695	699	4	0.6%	-63	-8.3%	14	2.0%
113	Desert Coast	980	984	991	895	854	860	869	874	875	875	879	882	887	5	0.6%	-93	-9.5%	27	3.1%
114	Golden West	908	911	909	808	788	787	793	799	804	803	803	805	813	8	1.0%	-95	-10.5%	26	3.3%
115	Founder	1,475	1,481	1,481	1,393	1,313	1,311	1,323	1,334	1,338	1,338	1,348	1,357	1,375	18	1.3%	-100	-6.8%	64	4.9%
116	Sierra Nevada	1,487	1,495	1,495	1,375	1,297	1,297	1,309	1,312	1,320	1,328	1,328	1,331	1,336	5	0.4%	-151	-10.2%	39	3.0%
117	Sierra Pacific	918	918	910	854	777	769	773	779	784	785	788	793	806	13	1.6%	-112	-12.2%	37	4.8%
121	Eastern Canada	249	249	249	233	229	230	233	229	231	235	237	238	243	5	2.1%	-6	-2.4%	13	5.7%
122	Western Canada	358	362	362	337	295	295	299	304	306	305	307	299	301	2	0.7%	-57	-15.9%	6	2.0%
130	America del Sur	347	347	347	356	372	371	359	357	358	354	361	359	366	7	1.9%	19	5.5%	-5	-1.3%
131	Brazil	556	560	559	525	522	520	515	515	515	518	516	516	512	-4	-0.8%	-44	-7.9%	-8	-1.5%
142	Mexico/Centroamerica	295	284	277	280	283	283	284	283	282	282	282	277	279	2	0.7%	-16	-5.4%	-4	-1.4%
151	Japan Chuo	2,851	2,847	2,832	2,681	2,671	2,601	2,610	2,610	2,612	2,610	2,597	2,595	2,597	2	0.1%	-254	-8.9%	-4	-0.2%
152	Japan Higashi	1,481	1,480	1,468	1,382	1,381	1,382	1,382	1,383	1,381	1,359	1,356	1,355	1,354	-1	-0.1%	-127	-8.6%	-28	-2.0%
153	Japan Kita	1,658	1,680	1,670	1,559	1,576	1,575	1,576	1,581	1,580	1,553	1,557	1,550	1,547	-3	-0.2%	-111	-6.7%	-28	-1.8%
154	Japan Minami	2,000	2,000	2,000	1,880	1,892	1,900	1,902	1,903	1,900	1,892	1,897	1,894	1,892	-2	-0.1%	-108	-5.4%	-8	-0.4%
155	Japan Nishi	1,901	1,901	1,894	1,771	1,781	1,784	1,788	1,789	1,787	1,785	1,780	1,780	1,778	-2	-0.1%	-123	-6.5%	-6	-0.3%
159	Taiwan	1,801	1,808	1,810	1,810	1,816	1,843	1,841	1,872	1,877	1,865	1,864	1,867	1,900	33	1.8%	99	5.5%	57	3.1%
160	Korea	807	809	808	811	778	802	805	801	802	795	826	830	842	12	1.4%	35	4.3%	40	5.0%
170	Philippines	1,926	1,926	1,944	1,911	1,872	1,821	1,842	1,851	1,858	1,829	1,849	1,854	1,858	4	0.2%	-68	-3.5%	37	2.0%
171	Board Directed SIA Northern Philippines	201	201	201	201	227	227	227	227	227	227	227	227	227	0	0.0%	26	12.9%	0	0.0%
<b>Totals</b>		<b>30,130</b>	<b>30,195</b>	<b>30,163</b>	<b>28,387</b>	<b>27,793</b>	<b>27,692</b>	<b>27,747</b>	<b>27,851</b>	<b>27,913</b>	<b>27,801</b>	<b>27,899</b>	<b>27,926</b>	<b>28,054</b>	<b>128</b>	<b>0.5%</b>	<b>-2,076</b>	<b>-6.9%</b>	<b>362</b>	<b>1.3%</b>

**Club Statistics by Region: 13-month Snapshot**  
Soroptimist International of the Americas

Region #	Region	3/31/20	4/30/20	5/31/20	6/30/20	7/31/20	8/31/20	9/30/20	10/31/20	11/30/20	12/31/20	1/31/21	2/28/21	3/31/21	Monthly Change from 2/28/21		YOY Change from 3/31/20		FYTD Change from 8/31/20													
		#Clubs	#Clubs	#Clubs	#Clubs	#Clubs	#Clubs	#Clubs	#Clubs	#Clubs	#Clubs	#Clubs	#Clubs	#Clubs	#	%	#	%	#	%												
101	Northeastern	10	10	10	10	10	10	10	10	10	10	10	9	9	0	0.0%	-1	-10.0%	-1	-10.0%												
102	North Atlantic	41	42	42	42	42	42	42	42	42	42	42	42	42	0	0.0%	1	2.4%	0	0.0%												
103	Central East Coast	19	19	19	19	19	19	19	19	18	17	17	17	17	0	0.0%	-2	-10.5%	-2	-10.5%												
104	Southern	16	16	16	15	14	14	14	14	14	14	14	14	14	0	0.0%	-2	-12.5%	0	0.0%												
105	Midwestern	30	30	30	30	30	31	31	30	30	30	30	30	30	0	0.0%	0	0.0%	-1	-3.2%												
106	South Central	32	32	32	32	32	32	32	32	32	31	31	31	31	0	0.0%	-1	-3.1%	-1	-3.1%												
107	North Central	12	12	12	11	11	10	10	10	10	10	10	10	10	0	0.0%	-2	-16.7%	0	0.0%												
108	Rocky Mountain	20	20	20	20	20	20	19	19	18	18	18	18	18	0	0.0%	-2	-10.0%	-2	-10.0%												
111	Northwestern	76	76	76	76	76	76	75	75	75	75	75	75	75	0	0.0%	-1	-1.3%	-1	-1.3%												
112	Camino Real	22	22	22	22	22	22	22	22	22	22	22	22	21	-1	-4.5%	-1	-4.5%	-1	-4.5%												
113	Desert Coast	37	37	37	37	37	37	37	37	37	37	37	37	37	0	0.0%	0	0.0%	0	0.0%												
114	Golden West	37	37	37	36	36	36	36	36	36	36	36	36	36	0	0.0%	-1	-2.7%	0	0.0%												
115	Founder	54	54	54	54	53	53	53	53	53	53	53	53	53	0	0.0%	-1	-1.9%	0	0.0%												
116	Sierra Nevada	55	55	55	55	55	55	55	55	55	55	55	55	55	0	0.0%	0	0.0%	0	0.0%												
117	Sierra Pacific	32	32	32	32	32	32	31	31	31	31	31	31	31	0	0.0%	-1	-3.1%	-1	-3.1%												
121	Eastern Canada	14	14	14	14	14	14	14	13	13	13	13	13	13	0	0.0%	-1	-7.1%	-1	-7.1%												
122	Western Canada	18	18	18	18	17	17	17	17	17	16	16	15	15	0	0.0%	-3	-16.7%	-2	-11.8%												
130	America del Sur	23	23	23	24	24	24	24	24	24	24	24	24	24	0	0.0%	1	4.3%	0	0.0%												
131	Brazil	27	27	27	25	25	25	25	25	25	25	25	25	25	0	0.0%	-2	-7.4%	0	0.0%												
142	Mexico/Centroamerica	18	18	18	19	19	19	19	19	19	19	19	19	19	0	0.0%	1	5.6%	0	0.0%												
151	Japan Chuo	128	128	128	126	126	123	123	123	123	123	122	122	122	0	0.0%	-6	-4.7%	-1	-0.8%												
152	Japan Higashi	81	81	81	79	79	79	79	79	79	79	78	78	78	0	0.0%	-3	-3.7%	-1	-1.3%												
153	Japan Kita	86	88	88	86	86	86	86	86	86	85	85	84	84	0	0.0%	-2	-2.3%	-2	-2.3%												
154	Japan Minami	92	92	92	92	92	92	92	92	92	92	92	92	92	0	0.0%	0	0.0%	0	0.0%												
155	Japan Nishi	92	92	91	90	90	90	90	90	90	90	90	90	90	0	0.0%	-2	-2.2%	0	0.0%												
159	Taiwan	39	39	39	39	39	40	40	40	40	40	40	40	40	0	0.0%	1	2.6%	0	0.0%												
160	Korea	44	44	44	44	41	41	41	41	41	40	41	41	41	0	0.0%	-3	-6.8%	0	0.0%												
170	Philippines	91	91	91	91	94	94	94	94	94	91	91	92	92	0	0.0%	1	1.1%	-2	-2.1%												
171	Board Directed SIA Northern Philippines	13	13	13	13	15	15	15	15	15	15	15	15	15	0	0.0%	2	15.4%	0	0.0%												
<b>Totals</b>		<b>1,259</b>	<b>1,262</b>	<b>1,261</b>	<b>1,251</b>	<b>1,250</b>	<b>1,248</b>	<b>1,245</b>	<b>1,243</b>	<b>1,241</b>	<b>1,232</b>	<b>1,233</b>	<b>1,230</b>	<b>1,229</b>	<b>-1</b>	<b>-0.1%</b>	<b>-30</b>	<b>-2.4%</b>	<b>-19</b>	<b>-1.5%</b>												
# clubs <12 regular individual mems	143	11.4%	144	11.4%	144	11.4%	180	14.4%	186	14.9%	183	14.7%	180	14.5%	179	14.4%	178	14.3%	174	14.1%	172	13.9%	167	13.6%	167	13.6%	0	0.0%	24	16.8%	-16	-8.7%
# clubs chartered/reinstated	0	0.0%	3	0.2%	0	0.0%	2	0.2%	5	0.4%	2	0.2%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	2	0.2%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
# clubs merged	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	1	0.1%	0	0.0%	-1	-100.0%	0	0.0%	0	0.0%
# clubs disbanded	1	0.1%	0	0.0%	1	0.1%	12	1.0%	6	0.5%	4	0.3%	3	0.2%	2	0.2%	2	0.2%	9	0.7%	1	0.1%	2	0.2%	1	0.1%	-1	-50.0%	0	0.0%	0	0.0%

## SIA Membership by Country

March 31, 2021

Country	Number of Individual Members	Number of Clubs	Avg. # of Individual Members per Club
Argentina	25	3	8.3
Bolivia	36	2	18.0
Brazil	512	25	20.5
Canada	544	28	19.4
Chile	11	1	11.0
Colombia	6	1	6.0
Ecuador	15	1	15.0
Guam	67	2	33.5
Japan	9,168	466	19.7
Korea	842	41	20.5
Mexico	136	9	15.1
Northern Mariana Islands	18	1	18.0
Palau	4	1	4.0
Panama	143	10	14.3
Paraguay	195	11	17.7
Peru	13	1	13.0
Philippines	2,085	107	19.5
Taiwan	1,900	40	47.5
United States	12,269	475	25.8
Venezuela	65	4	16.3
<b>TOTAL: 20</b>	<b>28,054</b>	<b>1,229</b>	<b>22.8</b>

**Summary:**

**By Major Geographical Area:**

<i>US &amp; Canada</i>	46%	41%	25.5
<i>Latin America</i>	4%	6%	17.0
<i>Pacific Rim</i>	50%	53%	21.4

### FYTD Comparison - Change from 8/31/20

Country	Change - Individual Members		Change - Clubs		Change - Avg. # of Individual Members per Club	
	#	%	#	%	#	%
Argentina	-5	-16.7%	0	0.0%	-1.7	-16.7%
Bolivia	4	12.5%	0	0.0%	2.0	12.5%
Brazil	-8	-1.5%	0	0.0%	-0.32	-1.5%
Canada	19	3.6%	-3	-9.7%	2.5	14.7%
Chile	0	0.0%	0	0.0%	0.0	0.0%
Colombia	-6	-50.0%	0	0.0%	-6.0	-50.0%
Ecuador	0	0.0%	0	0.0%	0.0	0.0%
Guam	15	28.8%	0	0.0%	7.5	28.8%
Japan	-74	-0.8%	-4	-0.9%	0.0	0.1%
Korea	40	5.0%	0	0.0%	1.0	5.0%
Mexico	0	0.0%	0	0.0%	0.0	0.0%
Northern Mariana Islands	0	0.0%	0	0.0%	0.0	0.0%
Palau	0	0.0%	0	0.0%	0.0	0.0%
Panama	-4	-2.7%	0	0.0%	-0.4	-2.7%
Paraguay	-3	-1.5%	0	0.0%	-0.3	-1.5%
Peru	3	30.0%	0	0.0%	3.0	30.0%
Philippines	37	1.8%	-2	-1.8%	0.7	3.7%
Taiwan	57	3.1%	0	0.0%	1.4	3.1%
United States	285	2.4%	-10	-2.1%	1.1	4.5%
Venezuela	2	3.2%	0	0.0%	0.5	3.2%
<b>TOTAL: 20</b>	<b>362</b>	<b>1.3%</b>	<b>-19</b>	<b>-1.5%</b>	<b>0.6</b>	<b>2.9%</b>

**Summary:**

**By Major Geographical Area:**

<i>US &amp; Canada</i>	319	13.1%	-13	-17.6%	25.5	105.2%
<i>Latin America</i>	-17	-0.1%	0	0.0%	-7.2	-29.8%
<i>Pacific Rim</i>	60	0.4%	-6	-0.9%	4.1	23.9%